



**TENDER DOCUMENT FOR THE SUPPLY OF 10 TON
FORKLIFT (Diesel Powered)**

AIESL
AI ENGINEERING SERVICES LIMITED

TENDER DOC NO:
AI/TRV-MRO/MMD/04-135

NAME & ADDRESS OF THE AGENCY/CONTRACTOR
M/s.....
.....
.....
Phone : _____
Email : _____

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SCHEDULE OF TENDER

TENDER NO	AI/TRV-MRO/MMD/04-135
SCOPE OF WORK	SUPPLY OF 10 TON FORKLIFT (Diesel Engine Powertrain)
TENDER ISSUER	AI ENGINEERING SERVICES LIMITED
DATE OF ISSUE OF TENDER DOCUMENT	04-12-2023
LAST DATE OF SUBMISSION OF BIDS	27-12-2023 by or before 11:00 Hrs
DATE OF OPENING OF TECHNICAL BIDS	27-12-2023 at 14:00 Hrs
PLACE OF SUBMISSION & OPENING OF BIDS	MATERIAL MANAGEMENT DEPARTMENT AI ENGINEERING SERVICES LIMITED CHACKAI, TRIVANDRUM PIN - 695007 KERALA, INDIA
DATE OF PRICE BID OPENING	WILL BE COMMUNICATED TO SUCESSFUL TECHNICAL BIDDERS

AIESL
AI ENGINEERING SERVICES LIMITED

TENDER NOTICE

AI Engineering Services Limited (AIESL), has the biggest MRO set up in India and provides Base Maintenance facilities at Mumbai, Delhi, Kolkata, Hyderabad, Thiruvananthapuram and Nagpur Airports, invites Sealed/Closed Tenders from the manufacturers / authorized distributors / suppliers for the supply of **10 TON Forklift** (Diesel Powered) as per following Annexures

- Technical - Annexure – A
- Price - Annexure – B

Reference No.:

1. Sealed tenders are to be submitted in a two-bid system (Technical Bid and Price Bid separately) as per the following details:

1.1. **Technical Bid (COVER – I)**

To be super scribed with “**Technical Bid for the Tender Reference: AI/TRV-MRO/MMD/04-135** due on 27-12-2023 and must contain the following: Tenderer’s response

Annexure – A (Specification compliance) along with Pre-Qualification Criteria and response to Tender Terms & Conditions.

1.2. **Price Bid (COVER – II)**

To be super scribed with “Price Bid” for Tender Reference:

AI/TRV-MRO/MMD/04-135 due on 27-12-2023 and must contain the following:

The rates along with the complete details of applicable taxes and any other charges as per Annexure – B

The rates should be written in figures as well as words. In case there is mismatch in rates quoted in figures and words, the amount in words shall prevail.

2 TENDER SUBMISSION: -

The two sealed envelopes i.e., one Technical Bid (cover I) and one Price Bid (cover II) should be further put in a Master Envelope super scribed with

“Tender Reference: TENDER REF. No. AI/TRV-MRO/MMD/04-135 due on 27-12-2023”

The above should be submitted at the following address by 1100 hrs on or before 27-12-2023.

**MATERIAL MANAGEMENT DEPARTMENT
AI ENGINEERING SERVICES LIMITED
CHACKAI, TRIVANDRUM
PIN - 695007
KERALA, INDIA
DIRECT NO: 04712787116/111/126**

3. DEFINITIONS

- a. In this contract, the following terms shall be interpreted as indicated. "Contract" means the agreement entered into between the Purchaser and the Contractor, as recorded in the contract form signed by the parties including all annexure thereto and appendices therein.
- b. "Goods" or "Items" shall mean all of the equipment including their accessories and /or other materials, which the Tenderer is required to supply to the Purchaser under the contract.
- c. "Purchaser" or "Buyer" or "Owner" means AIESL, AI Engineering Services Limited.
- d. Tenderer" or Seller" or "Bidder" means the individual or firm or company, who are manufacturers and suppliers, on whom the order for work is placed and shall be deemed to include their approved successors, heirs, executors and administrators, holding company/Group/Group Companies, Conglomerate as the case may be.
- e. "AIESL representative" means the authorized representatives of the purchaser.
- f. "Manufacturer" means original equipment manufacturer (OEM). "Vendor "means contractor/supplier to the Bidder.

4. TENDER TERMS AND CONDITIONS

4.1 SCOPE OF TENDER AND OBLIGATIONS: -

(Confirmation on compliance on following points to be submitted with Technical Bid)

- a) The tenderer should ensure that: -
 - i) The Tender document should be neatly typed and signed on numbered pages filed in binding folder.
 - ii) Corrections/over writing, if any, should be duly authenticated with full signature of the person who is signing the tender **(initials will not be accepted)**.
 - iii) Attached documentary proof in binding folder should be indexed chronologically, labeled and counter signed.

Non-Compliance to any of the above shall be liable for tender rejection.

- b. Tenders received late, delivered at different address other than as specified in the tender / or lost in transit will not be accepted irrespective of whether the delay has arisen on account of the delivery system, i.e., postal, courier etc.
- c. Tenders received through fax and / or email will not be considered.
- d. Tenders that are incomplete are liable to be rejected.
- e. On the date of opening of the tender, the "PRICE BIDS" would be kept in custody of AI Engineering Services Ltd in sealed condition as received from tenderer. Representatives of the bidder can attend the bid openings.
- f. The Price bids of only those tenderers, who qualify in the Technical Bid evaluation, would

be opened at a later date which will be intimated to technically qualified bidders, in advance.

- g. In case any indication of price is included in the Technical bid, the Bid will be rejected without any reference to the tenderer. No correspondence will be entertained in this regard.
- h. **Validity of Quotes:** The Price quoted should remain valid for acceptance for a minimum period of 120 days from the date of opening of the tender.
- i. AI Engineering Services Limited, reserves the right to accept / reject any / all offers without assigning any reasons.
- j. The successful tenderer shall supply and deliver and commission Equipment/item to AI Engineering Services Ltd., Oppo. KSEB, Chackai, Trivandrum 695007, as per delivery point / commission region in the terms of the tender.
- k. AI Engineering Services Limited has the right to reduce / increase the quantity of equipment/item without any increase in unit price. During the course of tender and warranty / extended warranty period, based on the future requirement the unit location may be subject to change.
- l. The successful tenderer shall at its own cost and expense supply the Equipment and perform the Work:
- 1) in accordance with the Specifications;
 - 2) in accordance with the Delivery Schedule;
 - 3) in accordance with the best industry practice, diligently, efficiently, in a timely manner with reasonable care and skill to be expected of a reputable supplier experienced in the type of work to be carried out under the tender.
- m. The successful tenderer shall provide AIESL with a List of Spare Parts/Components required for monthly, half-yearly and yearly preventive maintenance and recommend spare parts/components price list as well as its local agents in India.
- n. In the event of default, AIESL reserves the right to cancel the order and can claim damages from successful tenderer and also reserve the right to award the contract to another party at the cost and risk of the successful tenderer.
- o. **Intention to Quote:**
You are requested to confirm your intention to quote / regret preferably by email.
- p. Any modification/alteration of the original Tender by the Bidder shall lead to disqualification.

4.2 COMMERCIAL TERMS

(Confirmation on compliance on following points to be submitted with Technical Bid)

4.2.1 Earnest Money Deposit (EMD): Non-Compliance on EMD terms will lead to disqualification.

4.2.2 An Earnest Money Deposit of Rs. 1,00,000 /- (One Lakh only) must be submitted

by means of Bank Draft or Banker's Cheque in favour of AI ENGINEERING SERVICES LIMITED, payable at TRIVANDRUM, and should be submitted along with the technical bid (Cover I).

4.2.3 EMD will not carry any interest.

4.2.4 EMD in respect of successful tenderer will be adjusted against Security Deposit.

4.2.5 Payment terms (Non acceptance by the Bidder on Payment terms will lead to disqualification) :-

100% payment within 30 to 45 days of submission of invoice or receipt of goods, whichever is later after commissioning of the equipment (commissioning to be carried out within 15 days from the date of receipt of Equipment/items). Normally advance payments will not be accepted, however, if required may be done only against suitable Bank Guarantee, for which bidder must bear the charges.

4.2.6 Mode of Payment

Payment will be made through ECS mode. Kindly provide the following information:

- Account Name
- Name of the Bank
- Branch Name
- Account Number
- Bank Code/MICR No.
- Swift Code No.

4.2.7 Security Deposit (SD) /Performance Bank Guarantee (PBG) :

Non-Compliance on SD/PBG terms, as below will lead to disqualification:

The bidder who qualifies for award of PO will have to deposit with AIESL 5% of the total value on Ex works price in the Purchase Order towards interest free Security deposit, within 2 weeks of the receipt of the Purchase Order. The Applicable Security Deposit / Performance Bank Guarantee will be in the form of Bank Guarantee/ Demand Draft or Bankers Cheque in favour of 'AI ENGINEERING SERVICES LIMITED', payable at TRIVANDRUM.

In case of submission of Security Deposit/Performance guarantee by Bank Guarantee/ Demand Draft or Bankers Cheque, it may be noted that the original BG has to be forwarded by the Bank directly to AI Engineering Services Ltd through registered AD. The expense incurred towards submission of Security Deposit/Performance Bank Guarantee will have to be borne by the successful bidder.

Validity of SD/PBG would be till the warranty period and will be returned after the completion of all obligations under the Purchase Order/ Contract without interest.

4.2.8 Delivery Schedule (Non Compliance on Delivery Schedule will lead to disqualification) :-

The unit to be delivered within or up to 16 weeks from the date of receipt of PO.

4.2.9 Delivery Point/Receipt (Non Compliance on Delivery Point/Receipt terms will lead to disqualification):-

Delivery of item should be at AI Engineering Services Limited, MRO-TRV, Oppo KSEB, Chackai, Trivandrum, kerala - 695007. Quoted rate should be for DAP only.

4.2.10 Penalty Clause (Non Compliance on Penalty clause terms will lead to disqualification) :-

For the delayed deliveries a penalty of 0.5% per week or part thereof, the value of the undelivered portion of the goods on Ex works price, subject to a maximum of 10% of the value of the undelivered part on Ex works price, will be recovered from security deposit or from amount due to Tenderer after due notification to Tenderer.

AIESL further reserves the right to cancel the Purchase Order on the event of delayed deliveries, and to issue a fresh order to any other source. AIESL will not be liable for any cost, obligations and claims incurred by the tenderer due to the cancellation.

4.2.11 Commissioning of equipment will be done at AI Engineering Services Limited, MRO-TRV, Oppo KSEB, Chackai, Trivandrum, kerala - 695007

4.2.12 Warranty (Non Compliance on Warranty terms will lead to disqualification) :-

Warranty of One years from the date of commissioning against all materials/workmanship defects for the unit as well as for the bought-out items.

For any warranty related issue, the Tenderer should respond within 24 Hours. Any un-serviceable Equipment beyond 20 days, in a year due to Bidders response shall attract a penalty of 0.5% per week of submitted SD/PBG. Depleted amount with regard to SD/PBG need to be topped up with in fifteen days by the tenderer.

Standard One year Warranty should include free servicing and comprehensive parts coverage at premises where the equipment is positioned.

Annual Maintenance Contract (AMC) or Extended Warranty (EW) – AIESL desires to have 3 years AMC / Extended warranty for 3 years, post completion of standard warranty period of one year. The Comprehensive AMC / EW should cover for the maintenance cost inclusive of consumables, and materials. Comprehensive AMC / EW.

Daily inspection, as per the schedule provided by the Bidder, will be carried out by USER. Bidder should ensure that these inspections should be simplified which can be performed even by an operator or a driver.

4.2.13 Firm Price

Price should remain firm till the fulfilment of PO liabilities.

4.2.14 Exit/Termination

The Purchase Order (PO) may be terminated under the following circumstances:

In the case of unsatisfactory performance for breach of any of the tender term, AIESL

would issue a notice of 30 days with the tenderer to notify the breach and improve the performance failing which AIESL shall be at liberty to terminate this PO by providing 30 days written notice to the tenderer.

The Bidder shall also be at liberty to terminate this PO by providing to AIESL a 90 days written notice.

4.2.15 Arbitration

Any dispute arising between the parties of the construction, interpretation, application, meaning, operation or effect of this document or the validity or breach thereof, shall first be settled by mutual consultation, if dispute remains unresolved after period of 30 days from the date the mutual consultation has started, the matter shall be referred for settlement to 'SCOPE FORUM OF CONCILIATION AND ARBITRATION', Govt. Of India, and the award in pursuance thereof shall be binding on the parties.

4.2.16 Jurisdiction

Any dispute whatsoever shall be subject to the jurisdiction of the courts of Trivandrum.

4.3 TECHNICAL TERMS

(Confirmation on compliance on following points to be submitted with Technical Bid)

4.3.1 Quality Assurance Certificate

Every supply should be accompanied with a Quality Assurance Certificate (QAC) indicating that the goods so supplied are in conformity with the specifications given in the Purchase Order.

4.3.2 In house inspection

AIESL reserves the right to inspect Equipment/ item at any stage before accepting. In case, any deviation in quality is found at the time of supply, then the same will be rejected and should be replaced free of cost.

Non adherence of this clause may lead to cancellation of P.O and AIESL reserves the right to withhold the invoice for that shipment.

4.3.3 Tags

Successful bidder/s should affix non removable tags bearing our tag numbers on the equipment as property of "AIESL", serial No, P.O. number and date.

4.3.4 Pre-Delivery Inspection

Pre delivery Inspection of Equipment/ item will be carried out by AIESL representatives at manufacturer's premises. Local facilities for inspection and testing of equipment are to be arranged by manufacturer.

For inspection on site, the transportation and hotel for the AIESL representatives is to be arranged by the manufacturer from the nearest Airport.

4.3.5 Acceptance/Receipt at earmarked destination

In case any deviation in Technical Specifications/PDI report is found at the time of receipt, then the deviation should be rectified free of cost.

5. AWARD DECISION FOR L1

The Bidder whose net price works out to be the lowest will be determined as L1 for that item/s and order will be placed on lowest quote basis. The NET PRICE shall be determined based on DAP Cost (per Unit Cost) with Standard(inclusive) one year warranty cost.

6. TENDERERS REPRESENTATIONS, CONVENANTS & INDEMNITIES: -

The tenderer has examined the scope of the Specifications and all other documents, information and requirement of AIESL, and has satisfied itself as to the adequacy thereof for the performance of this Tender. It is the duty of the tenderer to draw to the attention of AIESL any errors, discrepancies or inaccuracies in the Specifications or such other documents which an experienced supplier of the Equipment should reasonably have discovered.

7. INSURANCE & OTHER OBLIGATIONS: -

Equipment (Including Insurance & Other Obligations) is the sole responsibility of the successful tenderer until successfully accepted by AIESL.



AIESL
AI ENGINEERING SERVICES LIMITED

8 PRE-QUALIFICATION CRITERIA (PQC)

S/N	Description	Indicate Compliance along with information
1	a) The tenderer must be in the supplying business for at least last five years i.e. on or before 1st Jan 2023. Supporting document in form of either purchase order or commissioning report or invoice on or before 1 st Jan 2023 is to be submitted. Should have supplied to minimum three different orders/ supplies Ground Handling Agencies or reputed Organizations.	PO/Commissioning report/ invoice/ 1. 2. 3. 4. 5.
2	EMD to be submitted along with Technical Bid.	EMD Draft no and date and Bank
3	Tenderer should be a registered company/firm in existence for at least 5 OR Consortium not exceeding three partners. Each partner of the consortium shall be registered Company/firm in existence for at least past five years. Certificate of Company registration to be provided. Consortium Agreement and along with company registration certificate of partner companies to be provided.	Registration No(s) and year of registration. Consortium Agreement date
4	Minimum Average Annual turnover of the tenderer for the for at least last three financial years i.e. on or before 1st April 2023. (as applicable) should be Rs.1 Crore or above/ USD equivalent. Copies of Certified Financial Statement for above mentioned period to be submitted. Proforma statement is not acceptable.	Turnover- year wise (Currency to be reflected) 1. 2. 3. Financial Statement to be attached 1. 2. 3.
5	As on date of submission of the tender, the tenderer or its parent company or subsidiary, or a group company should not have been black listed / debarred by AIESL or any of the State or Central Government of India or any Organization of State or Central Government of India. Under taking by the tenderer to be submitted as per Annex I	
6	PAN No. / GST Regn. No.(As applicable)	1. PAN 2. GST No 3. Corresponding details applicable for Foreign Bidders

7	Certified acknowledgement copy of Income Tax returns for three Financial Years for at least last 05 financial years i.e. on or before 1st April 2023, (as applicable) duly certified to be submitted. Foreign companies must give relevant tax certificates/tax exemption certificate.	Year wise Income Tax payment/returns details. 1. 2. 3. 4. As applicable for Foreign Bidders
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- Documents/Certificates in any other languages than English should be submitted along with English translated version duly authenticated.
- Remarks for complying PQC should be as “**Comply**” or “**Non Comply**” only with details of information asked. Non compliance of any of the above clause or remarks like noted, agreed, ok, etc are liable for disqualification in PQC.
- Supporting documents/certificate related to PQC should be labeled, countersigned and attached with PQC.

9. CLARIFICATIONS:-

Amendments and clarifications, if any, to this tender will be hosted on the website of AI ENGINEERING SERVICES LIMITED. AIESL will not intimate the tenderers individually of the same. The tenderers are, therefore, advised to visit the AIESL website regularly till the date of closing of the tender. The last amendment, if any, will be hosted a minimum of seven days before the closing date of the tender.

For tender clarifications please contact.

1. P Marikumar, mari.kumar@aiesl.in , Ph: 0471-2787111/126
2. S Shine, mmd.trv@aiesl.in , Ph: 0471 -2787116

10. POINT OF CONTACT: -

Single point contact to be provided by the bidder along with email ID and telephone number of the contact person for any clarification during tender process.

ANNEXURE-A

DECLARATION

(To be given on Company's Letter Head)

Date.....

To,
GM (ENGG.)
AI Engineering Services Limited,
MRO-TRV, Oppo KSEB, Chackai
Trivandrum, kerala - 695007

Dear Sir

Ref: Tender No.....

I/We,..... hereby confirm that our Firm/Company /Group/Group Company has not been black listed / debarred by Air India / AIESL or any of the State or Central Government of India or Organization of State or Central Government of India.

Place:

Signature of Tenderer.....

Date:

Name

Designation.....

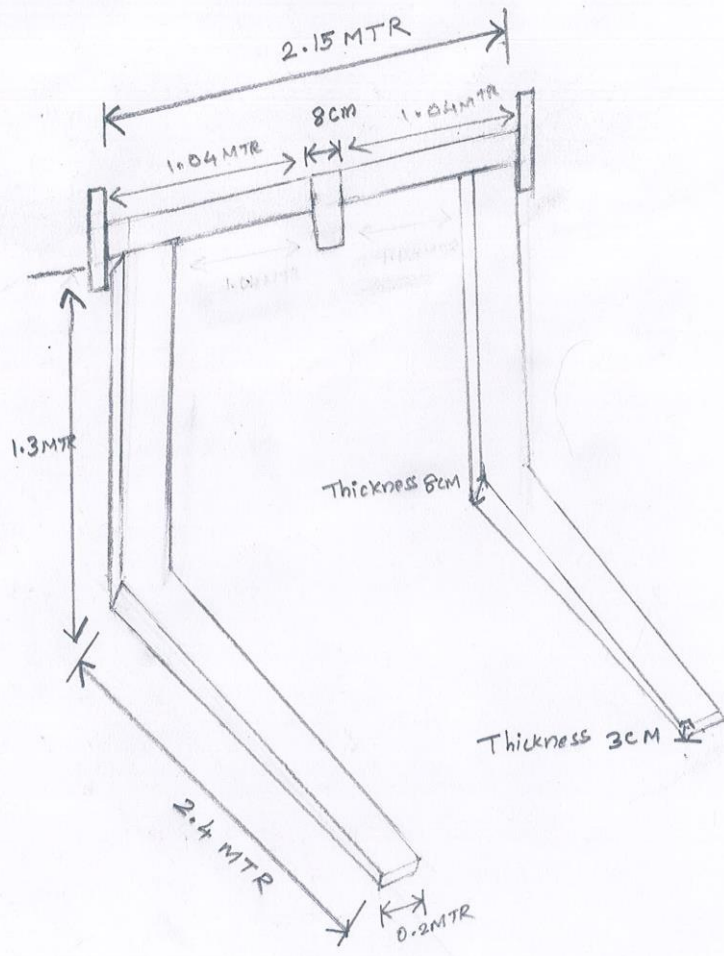
Seal/Stamp

TECHNICAL SPECIFICATIONS

ANNEXURE-B

SPECIFICATION – 10 Ton Forklift (Diesel Powered)

- Rated capacity/rated load 10000 kg
- Load centre distance 600 to 700mm
- Tyres - Pneumatic / Solid
- Brakes - Service: Failsafe Pneumatic Drum Type
Parking: Spring operated with pneumatic release
- Wheels, number front/rear (Single/Dual Drive) - 4 / 2
- Tilt of mast forward 6 / 12 degree & backward 6 / 12 degree
- Height, mast lowered 3350mm
- Lift 3660mm
- Height, mast extended 4900mm
- Height of overhead guard (cabin) 2600mm
- Fork Length 2400mm minimum and (extra shoe for 3000mm extension)
- Distance between fork can be adjusted, the attached below provides complete fork dimensions (mandatory size)
- (self- centring – Optional)
- Fork spread (Max./ Min.) 2040 / 420
- Canter distance between blade - up to 2160 mm
- Ground clearance 200
- Turning radius 4800
- Travel speed, laden/unladen 20 km/h
- Lift speed, laden/unladen 0.30 m/s (310 mm/s)
- Lowering speed, laden/unladen 0.30 m/s
- Attachments - Fork Positioner with Side-Shifter
- Engine must satisfy lower emission of hazard gases, flame proof exhaust (Spark arrestor)
- Toolkit with canopy & cabin for operator
- Overload alarm
- Head & tail lights, signal lights Flashing Beacon, reverse alarm, rear view mirror and retractable seat belt



Maximum height \Rightarrow 2.7 MTR

UNDERTAKING

ANNEXURE C

To,

GM (ENGG.)
AI Engineering Services Limited, MRO-TRV
Oppo KSEB,
Chackai, Kerala-695007

Sir,

Having examined the bidding documents, I/we undersigned, offer to supply and deliver (description of goods and services) in conformity with the said bidding documents as per the prices given in the price bid. We undertake, if our bid is accepted, to commence and complete delivery of all the items in specified delivery period as mentioned in the tender from the date of receipt of PO/LOI.

I/We agree to abide by this bid for a period of 120 days from the date fixed for bid opening in instructions to bidders and it shall remain binding upon us and may be accepted at any time before the expiration of that period. Until a formal purchase order is prepared and executed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us.

AI ENGINEERING SERVICES LIMITED

Dated _____ day of _____ 2023

Signature of the Bidder

ANNEXURE-D

PRICE BID

To,
GM (ENGG.)
AI Engineering Services Limited,
MRO-TRV
Oppo KSEB,
Chackai, Kerala-695007

Price Bid (Envelope 2)

Price Bid Format

Sub: ForkLift 10 Ton (Diesel Powered)

Fork Lift (Brand/Make)	
I Item Description	
II State of Origin	
III Quantity	01
IV Unit price, Ex-factory (excluding Taxes)	
V Taxes per unit	
VI Total (IV+V)	
VII Inland Transportation & other local costs for all Equipment incidental to delivery including offloading at AIESL MRO-TRV, TRIVANDRUM	
VIII Any other incidental charges (specify)	
IX Insurance for Equipment up to AIESL MRO-TRV, TRIVANDRUM.	
X Sales and other taxes/levies payable (as per commissioning region)	
XI All Inclusive Unit Price (VI+ VII+VIII+IX +X)	
Total Price (In words)	

Total amount in words Rs.....

I/We hereby declare that I/We have read and understood all terms and conditions of the tender and hereby confirm the rate quoted is firm till the fulfillment of PO liabilities.

Date:

Place:

Name, Signature, Address and Seal of the Bidder

Mob:

Email:

Note:

- Rate quoted by local (Indian Bidders) should be INR only.
 - Rates should include all taxes payable to authorities.
 - In case of discrepancy between unit price and total price, the unit price shall prevail.
 - In case of discrepancy between figures and words, the price in words shall prevail.
 - Award decision for L1: DAP at AI Engineering Services Ltd., Oppo. KSEB, Chackai, Trivandrum 695007 (Including handling, packaging, freight and any other charges + Standard one year warranty cost)
-
- Taxes and other levies/Insurance charges shall be payable as per actual at applicable rates.

Rates for Extended Warranty for Forklift 10 Ton (Diesel Powered)

Sr.No	RATES FOR EXTENDED WARRANTY / AMC	To be quoted in INR
i.	FOR 1 st YEAR (EXCLUDING WARRANTY PERIOD OF 1YEAR)	
ii.	FOR 2 nd YEAR (EXCLUDING WARRANTY PERIOD)	
iii.	FOR 3 rd YEAR (EXCLUDING WARRANTY PERIOD)	
iv.	TOTAL:(i + ii +iii)	
v.	IN WORDS:	

Date:
Place:

Signature of the Bidder

Name:

Designation:

Seal:

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