

**Tender No. AIESL/HYD/PPMM/ENQ/40      Dated 17/03/2026**

**Tender**

**For**

**Subject: Supply, Installation, Commissioning and Testing of 90 KVA,  
115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency  
Converter (SFC) at AIESL, Begumpet, HYD**



**Issued by:**

**AI Engg. Services Ltd. (AIESL)**

**HYDERABAD - 500108**

***CAUTION: While every care has been taken to ensure that the contents of this tender are accurate and up to date till date, the entities are advised to check the precise current provisions of extant law and other applicable instruction from the original sources. In case of any conflict between the provisions stipulated in this tender and in the original sources. Such as GFR or the prevailing laws, the provisions contained in the extant law and the original instructions shall prevail.***

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## 1. Notice Inviting Tender

AIESL, a public-sector undertaking is an aviation MRO. AIESL requires product/Service Provider for performing the services mentioned below. For this purpose, AIESL is inviting Service Providers (herein after referred to as SP) to quote for these services in 2(two) bid tendering process viz. technical bid as per Section 10 and Price Bid as per Section 12 .

SN	Brief Description of Goods/ services	Estimated tender value	Earnest Money (INR)	Remarks
1	Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD	31,00,000/-	₹ 62,000/-	Bidders must submit the Bid Security or Earnest Money Deposit (EMD) (in INR) along with Technical Bid as mentioned in Guidance to Bidder

**Table 1:**

S/N	Criteria	Description
T1.1	Type of tender:	Product NCB ( National Competitive Bidding) Single Bid/ Two Bid System with Part I - Technical Bid & Part II - Financial Bid.
T1.2	Selection Criteria	Least cost selection L1
T1.3	Date of issue of tender documents:	<b>17/03/2026</b>
T1.4	Pre-Bid Conference(If Applicable)	30/03/2026, Tuesday, 1100 AM (Remotely or in person)
T1.5	Venue of Pre-Bid Conference (If Applicable)	AI Engineering Services Ltd. (AIESL), MRO Complex, Near Gate 03, RGI Airport, Shamshabad
T1.6	Process to raise pre-bid queries.	Bidders may send pre-bid queries in writing to <a href="mailto:badikela.yadav@aiesl.in">badikela.yadav@aiesl.in</a> ; <a href="mailto:dgmppmm.hyd@aiesl.in">dgmppmm.hyd@aiesl.in</a> ; <a href="mailto:bala.murali@aiesl.in">bala.murali@aiesl.in</a> ; } before pre-bid meeting as per para T 1.4 as per the format specified in the RFP. Queries raised in writing will be discussed during the pre-bid Meeting. Verbal or telecom queries will not be entertained prior to or during the pre-bid meeting.
T1.7	Contact Number	Phone no: 9949559918; 9160221608.
T1.8	Closing date and time for submission of Bids	<b>07/04/2026</b>
T1.9	Place of submission of Bids	Please refer gem portal: <a href="https://gem.gov.in">https://gem.gov.in</a>
T1.10	Opening of Part 1- Technical Bid	Please refer gem portal: <a href="https://gem.gov.in">https://gem.gov.in</a>
T1.11	Time, and date of Opening of Price (Financial) bid would be intimated later only to the bidders shortlisted in Part I.	Please refer gem portal: <a href="https://gem.gov.in">https://gem.gov.in</a>
	Officer to be contacted for clarifications/ help:	<a href="mailto:badikela.yadav@aiesl.in">badikela.yadav@aiesl.in</a> ; <a href="mailto:dgmppmm.hyd@aiesl.in">dgmppmm.hyd@aiesl.in</a> ;
	Authority in whose favour all tender related financial instruments (DD, Banker cheque etc.) are to be made.	<a href="https://forms.eduqfix.com/aiengineering/add?formType=8489935188309188">https://forms.eduqfix.com/aiengineering/add?formType=8489935188309188</a> EMD/SECURITY Deposit PAYMENTS MUST BE DONE THROUGH AIESL PAYMENT GATEWAY ONLY. THE PAYMENT LINK IS PROVIDED ABOVE OR YOU MAY VISIT OUR WEBSITE @ WWW.AIESL.IN (AI Engineering Services Limited) and scroll to the bottom of the homepage to locate the <b>Payments</b> link. This will redirect you to the <b>Qfix Payment Gateway</b> . Select the " <b>Vendor</b> " option from the dropdown menu, choose the appropriate <b>Payment Type for EMD</b> , and fill in all the mandatory fields, including the <b>EMD amount in Rupees</b> .
	All Financial Instruments to be payable at:	Delhi

## **2. Disclaimer**

2.1	The information contained in this tender document (hereinafter referred to as the “Tender”) or and any information pertaining to the aforesaid subject matter provided subsequently to the applicants/bidders in anyform by AIESL – AI Engineering Service Limited (hereinafter referred to as “AIESL”) shall be subject to the terms and conditions to which such information is provided contained herein and any other terms and conditions as may be prescribed by AIESL prior to award of the tender.
2.2	The purpose of this tender is to provide all bidders with the information that may be useful to them in the formulation of their proposals/bids (hereinafter referred to as “BID(S)”) in response to this tender. The statements and facts contained herein, which reflect various assumptions and assessments arrived at by AIESL do not purport to contain exhaustive /all the information on the aforesaid subject matter that each applicant may require for the purpose of submitting their bids.
2.3	Each bidder should, conduct its own due diligence, investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, and information contained in this tender and shall obtain independent advice from appropriate sources at no cost to AIESL
2.4	The information provided in this tender to the applicants is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. AIESL accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
2.5	AIESL also accepts no liability of any nature whether resulting from negligence or otherwise, however caused arising from reliance by any applicant/bidder upon the statements contained in this tender.
2.6	AIESL may, in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this tender, from time to time till the close date of the tender.
2.7	The tender does not imply that AIESL is bound to select a bidder or to appoint the selected bidder and AIESL reserves the right to reject all or any of the bids without assigning any reason whatsoever at any time.
2.8	The bidder shall bear all its costs associated with or relating to the preparation & submission of its bids including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by AIESL, or any other costs incurred in connection with or relating to in bids. All such costs and expenses shall remain with the bidder and AIESL shall not be liable in any manner whatsoever for the same or any other costs or other expenses incurred by the bidder in preparation for submission of the bid, regardless of the conduct or outcome of the bid selection process as contained herein.

**3. Abbreviations**

S. No		
1.	AMC	Annual Maintenance Contract
2.	BG	Bank Guarantee
3.	BIS	Bureau of Indian Standards
4.	CA	Competent Authority
5.	CPPP	Central Public Procurement Portal
6.	CVC	Central Vigilance Commission
7.	DFP	Delegation of Financial Power
8.	ECS	Electronic Clearing System
9.	EMD	Earnest Money deposit
10.	EUR	Euro
11.	EOI	Expression of Interest
12.	EPFO	Employees Provident Fund Organization
13.	ESIC	Employees State Insurance Corporation
14.	FM	Force Majeure
15.	GeM	Govt e-Marketplace
16.	GTC	General Terms & Conditions
17.	INR	Indian Rupees
18.	IP	Integrity pact
19.	MSME	Micro, Small and Medium Enterprises
20.	NEFT	National Electronic Fund Transfer
21.	NIT	Notice Inviting Tender
22.	NSIC	National Small Industries Corporation
23.	OEM	Original Equipment Manufacturer
24.	PAC	Proprietary Article Certificate
25.	PBG	Performance Bank Guarantee
26.	PO	Purchase Order
27.	PQC	Prequalification Criteria
28.	PR	Purchase Requisition
29.	PVC	Price Variation Clause
30.	QAC	Quality Assurance Certificate
31.	RA	Reverse Auction
32.	RC	Rate Contract
33.	RFx	Request for Quote/Information
34.	RTGS	Real Time Gross Settlement
35.	SD	Security Deposits
36.	AD	Airworthiness Directive
37.	ADF	Acceptable deferred Defect
38.	AMC	Annual Maintenance Contract
39.	AMM	Aircraft Maintenance Manual
40.	AMP	Aircraft maintenance Program
41.	AOG	Aircraft on ground
42.	C of A	Certificate of Airworthiness

43.	CAMO	Continuous Airworthiness Management Organization
44.	CMM	Component Maintenance Manual
45.	DFP	Dirty fingerprint
46.	EO	Engineering Order
47.	FH/FC	Flying Hours/Flying Cycles.
48.	IFSD	Inflight shut down
49.	IPC	Illustrated Parts Catalogue
50.	JEOC	Jet Engine Overhaul Shop
51.	LLP	Life Limited Parts
52.	MCM	Modification committee Meeting
53.	MEL	Minimum Equipment List
54.	MIREP	Maintenance reported defect
55.	MOQ	Minimum Ordering Quantity
56.	NHA	Next Higher Assembly.
57.	NIS	Nil In Stock
58.	OEM	Original Equipment Manufacturer
59.	PBH	Power By Hour
60.	PIREP	Pilot reported defect
61.	PRR	Premature Removal rate
62.	SB	Service Bulletin
63.	UOM	Unit of Measurement
64.	SP	Service Provider
65.	MAF	Manufacturer Authorization Form
66.	FMS	Facility Management System
67.	ITSM	Information Technology Service Management
68.	CAPEX	Capital Expenditure
69.	OPEX	Operational Expenditure
70.	DNS	Domain Name System

#### **4. AIESL Introduction**

AI Engineering Services Ltd (AIESL) a biggest DGCA (Directorate General of Civil Aviation) approved MRO Set up in India that can serve as a one-stop-shop for all engineering requirements at major Airports with pan India footprint i.e., Delhi, Mumbai, Hyderabad, Thiruvananthapuram, Kolkata, Nagpur etc.

With a great skill set, huge professional experience and competency, AIESL manages and maintains Airbus, Boeing & ATR's fleet with the Technical Dispatch Reliability of more than 99%. With major hangars and bases located at all the major metros.

Our Facilities includes Hanger Facility, Line and Base Maintenance, Engine Overhaul, Avionics Accessories shops and components shops, Structural Repairs, Cabin and seat Repair Facility, Landing Gear, Engineering Support Service, and many Specialized services. Our dedicated support team for AOG requests provides highly coordinated troubleshooting and engineering support round the clock.

##### **4.1 Future Planning**

The company is planning to improve revenue generation by way of providing MRO services pertaining to Existing Capabilities to third parties (through aggressive marketing) and acquiring new Capabilities. AIESL plans to acquire EASA Base Maintenance Capability to capture Aircraft Redelivery Business. It intends to expand on its MRO Services to the Defense sector such as DRDO/IAF/Indian Navy. To acquire EASA certifications for our Landing Gear overhaul Capability and CFM 56-5B Engine overhaul Capability, as also to upgrade ATEC Shop to service various components of A320 NEO Family Aircraft. Refer website [Aiesl.in](http://Aiesl.in) for further details.

## **5. General Terms of Tender**

5.1	The bid shall be furnished under single stage-two-part bidding system i.e., Technical-bid and Financial Bid, submitted only in GeM portal ( <a href="http://www.gem.gov.in">www.gem.gov.in</a> ) as mentioned in NIT. AIESL invites bids from interested bidders to provide <b>“Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD”</b> through open tender considering L1 Least cost criteria for selection as per enclosed Bill of Quantity & Price. The complete tender can be downloaded from AIESL’s website. aiesl.in and from GEM portal ( <a href="https://gem.gov.in">https://gem.gov.in</a> ).
5.2	AIESL reserves the right to itself to postpone and/ or extend the date of receipt or to withdraw the Bid notice, without assigning any reason thereof, entirely at its discretion. In such an event, bidders shall not be entitled to any compensation, in any form whatsoever.
5.3	Bidders are advised to quote strictly as per terms and conditions of Tender and not to stipulate any deviation / exceptions.
5.4	Vague and ambiguous replies and replies such as “Refer covering letter, conditions of Bid etc. shall be avoided. Such replies shall be deemed to be incomplete and may prevent the Bid from being considered by the AIESL.
5.5	The bidders in their own interest are advised to be very careful while mentioning their rates in price bid in electronic form.
5.6	The services covered by this Bid Specification shall be executed strictly in accordance with the conditions specified in this Bid document. If any of the aforesaid condition is not clear to the bidder, clarification may be sought from the AIESL before submission of bids. Bidders are advised to accept all the conditions specified in the Bid document, to facilitate early finalization of bids. Separate set of commercial conditions (such as bidders’ standard printed conditions) enclosed with the offer and any reference thereto may render the Bid liable to summarily rejection.
5.7	The bidder shall submit rate analysis/bifurcation of quoted price if so desired by the AIESL.
5.8	Any addition, deletion or substitution in the bid document is not permitted. Failure to do so may render the bid liable for rejection. The Contract shall be for the whole Works, based on the ‘Bill of Quantity and Price’ submitted by the Bidder.
5.9	Bidders must submit the technical bid refer Gem Portal ( <a href="https://gem.gov.in">https://gem.gov.in</a> ) Notice Inviting tender under Single stage-two-part bidding process i.e., technical bid and Financial Bid. Selection will be based on Least cost L1 criteria.
5.10	Bids received through mail or fax will not be considered. Please refer GEM portal ( <a href="https://gem.gov.in">https://gem.gov.in</a> )
5.11	Bids received late, or bids that are incomplete or those, which are not in the prescribed format, will be rejected. Please refer GEM portal ( <a href="https://gem.gov.in">https://gem.gov.in</a> )
5.12	Bids should be neatly filled / typed, all pages duly numbered, duly Signed and stamped on every page by an authorized Signatory of the bidder. Unsigned Bids will be rejected.
5.13	The rates quoted in the Commercial Bid should be clearly typed / written in figures and words free from over typing or over writing. The corrections, if any, must be authenticated by the full Signature of the person, who has Signed the bid
5.14	The financial bids should be in Indian Rupees (INR) only unless otherwise specified in Price Bid.
5.15	Conditional discounts / credits, if any, shall not be given any consideration in the evaluation.
5.16	AIESL reserves the right to accept or reject, in whole or in part, any of the bids, without assigning any reason whatsoever at any stage
5.17	The Bids should be valid for acceptance by AIESL for a minimum period of 120 days from the date of opening of the Technical Bid
5.18	All information related to the price quoted by the bidder should be given only in the commercial bid format. The technical Bid should not contain any indication of the price. In case the price quoted is indicated in the technical Bid, the Bid will be rejected, without any reference to the Bidder. No further correspondence will be entertained in this regard
5.19	Commercial bids of only those bidders who qualify based on evaluation of their technical bid would be opened and accordingly such bidders would be intimated.
5.20	The bid is to be submitted after careful study and examination of the tender document, and after obtaining a full understanding of the requirements. Bidders are therefore advised to study the tender document carefully before submitting their bids. The submission of a bid will imply that the Bidder has read this tender, its terms & conditions and has fully understood the work scope, specifications, project execution and solution implementation requirements.
5.21	The Agreement would be signed between AIESL, and the bidder selected for award of the contract. The bidders must confirm their willingness to sign such Agreement containing the entire principal terms and conditions of this tender
5.22	AIESL reserves the right of not awarding any contract to any of the Bidders.
5.23	The bidders should bear all the costs associated with the preparation and submission of their bids, including the costs incurred in presentations, demonstrations etc. for the purposes of evaluation of the bids by AIESL. AIESL will in no case be responsible or liable for such costs regardless of the conduct or outcome of the bidding process. AIESL would however be responsible for the cost on account of travel,

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	accommodation etc. of its Evaluation Team if a decision is taken during the process of evaluation of the bids to make visits to client sites.
5.24	No bidder shall submit more than one Bid against this Tender. In case more than one bid is received, only the last submitted bid would be considered.
5.25	Determination of whether the bid complies with the tender requirements or not will be at the sole discretion of AIESL.
5.26	No advance/pre-delivery payment term will be accepted
5.27	In case the taxes, levies and duties are not mentioned separately, the bid shall be considered as inclusive of taxes.
5.28	Costs if any to be borne by AIESL in respect of the Project Implementation should be clearly indicated in the Commercial Bid giving the break-up there of element wise
5.29	The Commercial Bids must be complete in all respects and no representation whatsoever would be entertained by AIESL for inclusion of any other cost head / cost after the opening of the bids. The prices quoted should remain firm / fixed for the entire term of the agreement. Withdrawal or unilateral modification of the Bids shall constitute a breach of terms of the tender and the Bids shall be liable for rejection thereof. No representations from the unsuccessful bidders shall be entertained with respect to the evaluation of their bids by AIESL, whatsoever
5.30	Bidders are advised to quote strictly as per terms and conditions of Tender and not to stipulate any deviation / exceptions.

## **6. Guidance to Bidders**

6.1	<p>Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the relevant contact person indicated as below:</p> <p>Mr. B Parameshwar Yadav – Sr.AGM- EF&amp;PM AI Engineering Services Limited (AIESL) MRO Complex, Near Gate 03 RGI Airport, Shamshabad - 500108 Email: <a href="mailto:badikela.yadav@aiesl.in">badikela.yadav@aiesl.in</a> ;</p>
6.2	<p><b><u>Clarification of Bidding Documents:</u></b> A prospective Bidder requiring any clarification of the bidding documents may notify the contact person by e-mail at the address indicated in the 6.1 of GTB. AIESL will respond to any request for clarification received prior to the Pre-Bid date. AIESL response will be published on AIESL’s website including a description of the inquiry, but without identifying its source. AIESL shall not be obliged to respond to any request for clarification received later than the above said period. Further, the mere request for clarification from the bidder(s) shall not be a ground for seeking extension in the deadline for submission of bids.</p>
6.3	<p><b><u>Pre-Bid Meeting</u></b> The purpose of the Pre-Bid meeting shall be to clarify the issues and to answer questions received from or any matter that shall be raised by the prospective Bidders. The Bidders are advised to send their queries as per date and time mentioned in Notice Inviting tender. The queries may be addressed to: <a href="mailto:badikela.yadav@aiesl.in">email badikela.yadav@aiesl.in</a>; <a href="mailto:dgmppmm.hyd@aiesl.in">dgmppmm.hyd@aiesl.in</a> ; <a href="mailto:bala.murali@aiesl.in">bala.murali@aiesl.in</a></p> <p>Text of the questions raised, and the responses given, together with any responses prepared after the Pre - Bid meeting, shall be transmitted (without identifying the sources of the question) to all participants of the Pre-Bid meeting. Any modifications or alteration to the Bidding documents listed in Tender that shall become necessary because of the Pre-Bid meeting, shall be made by AIESL exclusively through the issue of an Addendum / Corrigendum separately and shall be available on AIESL’s website. No separate press advertisement will be given for the same. Addendum and/or Corrigendum, if any, to the Tender, shall be referred to and taken into consideration by the prospective Bidders. It is the Bidder’s responsibility to visit the said portal regularly for the aforesaid Addendum / Corrigendum as applicable.</p> <p>Non-attendance of the Pre-Bid meeting shall not be a cause for disqualification of a Bidder. Interested Bidders who desire to attend the Pre-Bid meeting shall communicate one day in advance to the Pre-Bid meeting scheduled date to make necessary arrangements for entry passes with names of their representative (only two authorized representatives per Bidder), by email to <a href="mailto:badikela.yadav@aiesl.in">email id badikela.yadav@aiesl.in</a>; <a href="mailto:dgmppmm.hyd@aiesl.in">dgmppmm.hyd@aiesl.in</a> ; <a href="mailto:bala.murali@aiesl.in">bala.murali@aiesl.in</a></p> <p>Maximum 2(two) representatives of each Bidder shall be allowed to attend the Pre-Bid meeting on the date fixed by AIESL. The Bidders authorized representatives shall carry an authorization letter on the letter head of the Bidder duly Signed by the authorized Signatory for the Bidder, along with an identity card to attend the Pre-Bid meeting.</p> <p>Inputs/suggestions/queries submitted by the Bidders as part of the Pre-Bid meeting and otherwise will be given due consideration by AIESL. However, AIESL is not mandated to accept any submission made by the Bidder and the final decision will rest with AIESL.</p>
6.4	<p>A pre-bid conference, which will be held on 30/03/2026, Tuesday, 11:00 AM at AIESL, MRO Complex, Nare Gate 03, RGI Airport, Shamshabad 500108. Bidder can join the meeting remotely or in person. A maximum of two representative of each prospective Bidder Shall be permitted to attend the pre-bid conference. The representative(s) must carry an authority letter from the company’s authorized signatory for participation in the pre-bid conference. The name(s) of the representative(s) for the pre-bid conference may also preferably be directly sent to AIESL in advance of the date of pre-bid conference by e-mail as under: E-mail: <a href="mailto:badikela.yadav@aiesl.in">badikela.yadav@aiesl.in</a>; <a href="mailto:dgmppmm.hyd@aiesl.in">dgmppmm.hyd@aiesl.in</a> ; <a href="mailto:bala.murali@aiesl.in">bala.murali@aiesl.in</a></p>
6.5	<p><b><u>Amendment of Bidding Documents</u></b> Before the deadline for submission of bids, AIESL may for any reason, whether at its own will or in response to a clarification requested by a prospective Bidder, modify the bidding documents by issuing addenda.</p> <p>Any addenda/ corrigenda issued prior to submission of bids would be put up on AIESL’s website. Any addenda/ corrigenda/ clarifications thus issued shall be part of the bidding document. The prospective bidders must check aforesaid portal for any amendment/ corrigenda/ clarifications periodically and before submission of their bids. All prospective bidders are presumed to have examined all amendments/ corrigendum/ clarifications published on the website and have submitted their bids accordingly.</p> <p>To give prospective Bidders reasonable time in which to take an amendment into account in preparing their bid, AIESL shall extend as necessary the deadline for the submission of bids</p>

6.6	<p><b><u>Modification of Bids</u></b> The Bidder(s) can modify or withdraw their Bid(s) after the Bid submission but prior to the Due Date/Time for submission of the Bid. Last modification by the Bidder shall be final.</p> <p>1. No Bid shall be modified after the Due Date/Time for submission of Bids.</p> <p>2. No Bidder shall be allowed to modify/withdraw its Bid during the period after the due Date/Time for submission of Bids and prior to the expiration of the period of Bid validity. Withdrawal/modification of Bid, during the time-period mentioned above, shall result in the forfeiture of the EMD submitted by the Bidder.</p>	
6.7	<p><b><u>Bid Offer Validity:</u></b> Please refer gem portal: <a href="https://gem.gov.in">https://gem.gov.in</a></p>	
6.8	<p><b><u>Bid Offer Validity:</u></b> The Proposal shall be valid for a period of one hundred twenty ( 120) calendar days from the last date of submission of proposal.</p> <p>Prior to expiry of the validity period of the Proposal, AIESL may request the Bidders to extend the validity period of the Proposals. The request and the response thereto shall be made in writing. A Bidder agreeing to the request shall not be permitted to modify its Proposal but shall be required to extend the validity of its Proposal. All the terms of the RFP shall continue to be applicable during the extended period of validity.</p>	
6.9	PART-I	<p>This shall be named “<b>Technical Bid</b>”.</p> <p>No “Price Bid” related information shall be mentioned in the Technical Bid.</p> <p>REFER Section 11 – Technical Bid for Guidance</p>
6.10	PART-II	<p>It shall be named “<b>Financial Bid or Price Bid</b>” and shall comprise of Bill of Quantity and Price.</p> <p>REFER Section 12 – Commercial Bid for guidance</p>
6.11	<p><b><u>Bid Security / Earnest Money Deposit</u></b></p> <p>a) An Earnest Money Deposit (EMD) of Rs 62,000/- must be submitted along with technical bid. <a href="https://forms.eduqfix.com/aiengineering/add?formType=8489935188309188">https://forms.eduqfix.com/aiengineering/add?formType=8489935188309188</a> EMD/SECURITY Deposit PAYMENTS MUST BE DONE THROUGH AIESL PAYMENT GATEWAY ONLY. THE PAYMENT LINK IS PROVIDED ABOVE OR YOU MAY VISIT OUR WEBSITE @ WWW.AIESL.IN (AI Engineering Services Limited) and scroll to the bottom of the homepage to locate the <b>Payments</b> link. This will redirect you to the <b>Qfix Payment Gateway</b>. Select the “<b>Vendor</b>” option from the dropdown menu, choose the appropriate <b>Payment Type for EMD</b>, and fill in all the mandatory fields, including the <b>EMD amount in Rupees</b>.</p> <p>b) It is clarified that Bidders seeking exemption under MSME provisions are required to submit the Bid Security Declaration Form 15 in lieu of the Earnest Money Deposit.</p> <p>c) Tenders received without EMD shall be rejected.</p> <p>d) In case a Bidder withdraws his bid during the process of evaluation of tender or fails or refuses to accept the contract if awarded in his favour, the Earnest Money Deposit will be forfeited.</p> <p>e) EMD of the Tenders, who do not qualify in the ‘Technical Bid’, will be refunded to them within one month of the award of contract.</p> <p>EMD in respect of the successful Bidder will be adjusted against Security Deposit / Performance Bank Guarantee. EMD in respect of bidders, who have been unsuccessful in the evaluation of the financial bids, would be refunded within one month of award of the contract.</p>	
6.12	<p><b><u>Security Deposit / Performance Bank Guarantee</u></b></p> <p>a) A Security deposit (SD) @ 5 % of the contract value, or a Performance Bank Guarantee (PBG) for the same amount would be required to be submitted by the successful Bidder within two weeks from the date of award of contract. The SD / PBG is for meeting the project commitments till the end of the contract period. The SD / PBG would be refunded / returned within two months of successful completion of contract period subject to adjustment for penalties, if any, on account of deficiencies in performance as per the terms of the contract.</p> <p>b) It is to be noted that the costs involved in furnishing of the PBG / SD are to be borne by the bidder who has been awarded the contract and the same is to be included in the commercial bid.</p>	
6.13	<p>On the date of opening of the Technical Bid, only the Technical Bids would be opened. AIESL reserves the right to award the contract(s) to successful bidder as it may deem fit as per its operational requirements. Please refer <a href="https://gem.gov.in">https://gem.gov.in</a>; <a href="mailto:dgmppmm.hyderabad@aiesl.in">dgmppmm.hyderabad@aiesl.in</a></p>	
6.14	<p>Financial bids will be opened of those bidders who have successfully fulfilled the technical criteria.</p>	

6.15

**REJECTION OF BIDS**

- a) Technical and Price bids should be submitted other than Gem Portal.
- b) The Bid shall stand rejected if the Bidder submits an incomplete Bid, i.e., where only the Technical or only the Price Bid is received.
- c) The Technical Bid should not contain any indication of the price related to the Price Bid. In case an indication of such price quoted is included in the Technical Bid, the Bid will be rejected without any reference to the Bidder. No correspondence will be entertained in this regard.
- d) Bids received through Fax or Email (in encrypted or other forms) will not be considered.
- e) Bids received after Due Date/Time shall not be considered.
- f) The bids are liable to be rejected forthwith, i.e., without being evaluated, on the following grounds:
  - i. If only the technical bid has been received and the Commercial bid has not been received, and vice versa.
  - ii. If the Tender has been received by email or fax or in any other manner instead of Gem Portal submissions as the one mentioned in the Tender.
  - iii. If the Tender has not been signed by the authorized signatory of the Bidder. (Signed by any key managerial personnel or an officer of the company duly authorized by the Director/Partner/Proprietor in this behalf).
  - iv. If the technical bid has been received without EMD/Bid Security Declaration as the case may be and the EMD has been submitted in a mode other than as specified in the Tender.
  - v. If the information given in response to the Tender is incomplete, ambiguous, without requisite supporting documents, unverified, unattested, and/or submission of illegible copies or unexplained materials and/or bids not received as per the desired formats & bidding instructions.
  - vi. If the price bid indication has been provided in the technical bid response
  - vii. If the bid response is not presented neatly and corrections if any are not duly authenticated with full authorized signatures of the person who has signed the bid document. (Signed by any key managerial personnel or an officer of the company duly authorized by the Director/Partner/Proprietor in this behalf).
  - viii. If the bid has been received without the undertaking of acceptance of all terms & conditions
  - ix. If the bid (technical/price) is incomplete.
  - x. The above list is only illustrative and there can be other relevant grounds of rejection of bids.
- g) In case of any variation, in the documents/data submitted by the Bidder in support of the Technical Bid and in comparison, with the original documents during technical evaluation, the Bids of such Bidder would be out-rightly rejected/disqualified during technical evaluation of Tender and EMD would be forfeited.
- h) If the price indicated in the Price Bid is Conditional.
- i) If the Price Bid is not submitted in the format described in Section 12 Form 8 of the Tender.
- j) In case the Bidder being an MSME unit as specified in Clause 6.11, fails to submit a copy of the relevant MSME certificate and the required Bid Security Declaration Form along with the technical bid
- k) AIESL, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
  - i. Suspend and/or cancel the Bidding process and/or amend and/or supplement the Bidding process or modify the dates or other terms and conditions relating thereto.
  - ii. Consult with any Bidder to receive clarification or further information.
  - iii. retain any information and/or evidence submitted to the AIESL by, on behalf of, and/ or concerning any Bidder; and/ or
  - iv. Independently verify, disqualify, reject, and/or accept all submissions or other information and/ or evidence submitted by or on behalf of any Bidder.

It shall be deemed that by submitting the Bid, the Bidder agrees and releases the AIESL, its employees, agents, and advisers, from any and all liability for claims, losses, damages, costs, expenses, or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder, pursuant hereto and/ or in connection with the Bidding process and waives, to the fullest extent permitted by applicable laws, any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or in future.

**7. Other Terms and Conditions**

7.1	<p><b><u>Fall in price clause</u></b>                  The successful bidder should pass on any benefits arising due to lower taxation or change in input/raw material cost by virtue of some exemption by government or for any reasons during the contract/order</p>
7.2	<p><b><u>SUBMISSION OF BILL:</u></b>                  SP shall tender pre-receipted bills once in a month (Consolidated bills should be submitted every First Week of the month) for service provided to AIESL. Bill should be on the letterhead of SP and in the format prescribed by AIESL. A checklist and original documents in support of various Charges indicated in the bill should accompany each bill. Any bill not accompanied by a checklist and one or more documents will not be received in AIESL. Personnel authorized by AIESL will acknowledge receipt of the bills after due verification of enclosures. Bills that are returned to SP on account of deficiencies will contain remarks about deficiencies. Incidence of storage charges attributed to oral/verbal queries of customs authorities shall not be claimed by SP.</p>
7.3	<p><b><u>Payment Terms</u></b>                  All payments to the successful Bidder by AIESL for the services rendered by it shall be subject to the following compliances: Payment will be done as per the actual measurements of the work executed and Measurements carried out in presence of both parties (AIESL &amp; Successful Vendor).</p> <p>AIESL shall make every effort to examine and arrange payment of bills within 60 days of receipt of the pre-receipted bills with all the relevant original supporting documents.</p> <p>However, a delay in the settlement of payments shall not be accepted as a valid ground for SP to delay consignments and/or make any request for advance payment. It is clearly and specifically understood that storage charges incurred on account of delay in transportation of consignments on grounds of delay in payment of bills on the part of AIESL will have to be borne by SP. AIESL does not undertake to communicate to SP, reasons for partial or non-admission of one or more claims made in the bills.</p> <p>The bills should be submitted as per the agreed tender terms &amp; conditions clearly with the breakup along with the supporting documents, failing which the bills will not be considered for payment process until the SP submits the clear and relevant supporting documents.</p> <p>Payment will be made through ECS (Electronic Clearance Service).</p> <p>The successful bidder is required to submit a duly verified Bank Mandate form along with a copy of the relevant cheque leaf, duly canceled to enable Accounts Department to make payment through ECS.</p> <p>TDS and GST TDS shall be deducted by AIESL from the payments made against these invoices, as per the applicable laws. 100% payment will be released within the time limit prescribed in Clause 7.3(a), only after filing of the GST returns.</p>
7.4	<p><b><u>Force Majeure Event</u></b></p> <p>7.4.1 Neither the Service Provider nor AIESL (collectively "Parties" and individually "Party") shall be in breach of any obligation under the Contract if it is unable to perform that obligation in whole or part by reason of occurrence of Force Majeure Event.</p> <p>7.4.2 Force Majeure Event means extraordinary events or circumstance beyond human control such as an event described as an act of God (like a natural calamity, but not including seasonal rains) or events such as a war, strike, riots. The affected Party shall give immediate notice in writing of occurrence of a Force Majeure Event as soon as it occurs (in any case not later than 5 days of information about the occurrence of such an event becoming known to such Party) and shall thereafter keep the other Party informed of the continuation or termination of such event as soon as possible (and in any event within three (3) days of the continuation or termination of such event).</p> <p>7.4.3 Notwithstanding the occurrence of a Force Majeure Event, the affected Party shall use its best reasonable efforts and due diligence to mitigate the economic and other effects of the event of Force Majeure and shall reasonably allocate its available resources, giving priority to its obligations under the Contract.</p> <p>7.4.4 The Party so affected shall take all reasonable steps to remedy the failure and reasonably allocate its available resources, giving priority to perform its obligations under the Contract and to keep the other Party informed of the steps being taken to mitigate the effects of an event of force majeure.</p> <p>7.4.5 If the performance in whole or in part or any obligation under the Contract is prevented or delayed by any reason of subsistence of a Force Majeure Event for a period exceeding 90 (Ninety) days, either Party may at its option terminate the Contract without any financial repercussions on either side.</p> <p>7.4.6 Notwithstanding the punitive provisions contained in the Contract for delay or breach of Contract, the Service Provider would not be liable for imposition of any such damages so long as the delay and/or failure of the Service Provider in fulfilling its obligations under the Contract solely attributable to the occurrence of a Force Majeure Event.</p>

7.5	<p><b><u>Resolution of Disputes and Arbitration</u></b></p> <p>7.5.1 Any dispute arising between the Service Provider and AIESL(Party/Parties), in respect of the construction, interpretation, application, meaning, scope, operation or effect of the Contract or the validity or breach thereof (the "Dispute"), shall first be settled by mutual consultation between the authorized representatives of the Parties. If the Dispute remains unresolved after a period of 90 (ninety) days from the date when the mutual consultation has, the same shall be settled and finally resolved by arbitration.</p> <p>7.5.2 Such arbitration shall be conducted in accordance with the Arbitration and Conciliation Act, 1996, as amended from time to time, by a panel of three (3) arbitrators. The Parties shall appoint one (1) arbitrator each and the two (2) such appointed arbitrators shall in turn appoint the third (3rd) arbitrator as the presiding arbitrator.</p> <p>7.5.3 The arbitration award passed under the arbitration shall be final and binding on the Parties.</p> <p>7.5.4 The proceedings of the Arbitration shall be conducted in English language and place of arbitration shall be Delhi.</p> <p><b>7.5.5</b> Each Party shall bear their own cost with respect to such arbitration</p>
7.6	<p><b><u>Subcontracting</u></b></p> <p>7.6.1 The essence of the Tender is that there will be no subcontracting or delegation or outsourcing of any of Services to any third party without prior written approval of AIESL. However, if any subcontracting is proposed by the Successful Bidder, such appointment / engagement of the sub-contractor shall be at the sole discretion of AIESL. Furthermore, the successful Bidder shall be responsible for all acts/omissions of such sub-contractor.</p> <p>7.6.2 In event, the Contract is sub-contracted or assigned in violation of terms specified here under or the Contract, AIESL reserves the right to terminate the Contract and/ or take appropriate action against the Successful Bidder/ claim damages/ any other remedies for breach of the Tender/ Contract.</p>
7.7	<p><b><u>Recovery of Sums Due</u></b></p> <p>7.7.1 Whenever under the Contract any sum of money is recoverable from Bidder, AIESL shall be entitled to recover such sum from the monthly bills. If the value of monthly bills is not sufficient to recover the dues recoverable under the contract, the same will be recovered by invoking bank guarantee / security deposit held by AIESL. In the event of the said security deposit /Bank Guarantee being insufficient, the balance of total amount recoverable shall be deducted from any sum due to Bidder under this or any other contract with AIESL.</p> <p>7.7.2 Should this amount be insufficient to cover the said full amount recoverable, Bidder shall pay to AIESL on demand the balance amount within 14 days of the demand along with the interest as per applicable SBI lending rate from the due date specified in the demand notice.</p> <p>7.7.3 If any amount due to AIESL is so set off against the said security deposit, the Service Provider shall have to make good, the said amount immediately but not later than 14 (fourteen) calendar days, to restore the Security Deposit to its original value. Non- restoration of such Security Deposit will be treated as event of default, leading to right of AIESL to take appropriate remedial action, including termination.</p> <p>7.7.4 In addition to the above, AIESL reserves the right to deduct from the Successful Bidder's invoice, amounts attributable to loss or damage caused to AIESL -employees / cargo / equipment / machinery / building or any other property of AIESL or any damage caused to any third party by negligence or due to reasons attributable to the Successful Bidder including its employees.</p>
7.8	<p><b><u>Intellectual Property</u></b></p> <p>7.8.1 The Successful Bidder warrants that in providing the Services under the Contract, it shall not infringe the intellectual property including without limitation trademark, copyright design, right patent or etc. of AIESL and / or of any third party and agrees to defend, hold harmless and indemnify AIESL against any losses, damages, claims, costs, expenses etc. suffered by AIESL arising from any such infringement of any intellectual property.</p> <p>7.8.2 The intellectual property produced by the Successful Bidder during or in relation to the Services under the Contract shall belong to AIESL absolutely.</p> <p>7.8.3 AIESL reserves the right for injunctive relief to prevent the breach of any it's or third parties' intellectual property rights.</p> <p>7.8.4 If the use of the Services is preliminarily or permanently enjoined because of a finding of infringement or the likelihood of infringement of the Successful Bidder's intellectual property, the Successful Bidder shall, at its sole cost and expense, and at its option:</p> <ul style="list-style-type: none"><li>i) procure for AIESL the right to continue using the Services; or</li><li>ii) modify the Services so that it becomes non -infringing; or</li><li>iii) refund to AIESL the money paid by AIESL for the enjoined part or parts of the Services.</li></ul>

7.9	<p><b><u>Assignment</u></b>                  During the Term of the Contract, the Successful Bidder shall not assign any of its rights or duties under the Contract without prior written consent of AIESL. Any assignment or transfer in violation of this Clause shall result in termination by AIESL with damages to the Successful Bidder.</p>
7.10	<p><b><u>Non-Waiver</u></b>                  Failure of AIESL to enforce any of the terms &amp; conditions incorporated in the Tender / Contract, or failure or delay to exercise any rights or remedies herein, or by law or failure to properly notify the Successful Bidder in the event of breach, or the acceptance of or payment of any Services hereunder shall not release the Successful Bidder and shall not be deemed a waiver of any right of AIESL to insist upon the strict performance thereof or of any of its or their rights or remedies as to any such Services regardless of when such Services have been delivered nor shall any purported verbal modification or revision of the order by AIESL act as waiver of the terms hereof. Any waiver to be effective must be in writing. Any lone incident of waiver of any condition of the Tender and Contract by AIESL shall not be considered as a continuous waiver or waiver for other condition by AIESL.</p>
7.11	<p><b><u>Fraudulent Practices</u></b></p> <p>a) AIESL requires that Bidders observe the highest standard of ethics during the Bidding process and execution of contracts. In pursuance of this, AIESL defines, for the purpose so this provision, the terms set forth be low as follows:</p> <p style="padding-left: 40px;">I. <b>“Corrupt practice”</b> means the offering, giving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.</p> <p style="padding-left: 40px;">II. <b>“Fraudulent practice”</b> means a misrepresentation of facts to in fluence a procurement process, or the execution of a contract deemed to be detrimental to AIESL and includes collusive practice among Bidders (prior to or after Bid submission) designed to establish Bid prices at artificial non-competitive levels and to deprive AIESL of the benefits of free and open competition.</p> <p>b) Shall reject a proposal for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the Contract.</p> <p>c) Shall declare a Bidder ineligible and blacklist such Bidder, either indefinitely or for a stated period if at any time, AIESL determines that the Bidder has engaged in corrupt or fraudulent practices in competing for, or in executing the Contract.</p> <p>d) Shall rescind the Contract forthwith, in case of Successful Bidder adopting fraudulent / corrupt practices during the currency of the Contract.</p> <p>e) EMD or Security deposit shall be forfeited in addition to the above-mentioned remedies which AIESL shall have taken.</p>
7.12	<p><b><u>Conflict of Interests</u></b>  <b>SP not to Benefit from Commissions, Discounts, etc.</b>                  The payment to SP under this Contract shall constitute the SP’s sole remuneration in connection with this Contract or the services. The SP shall not accept, for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services in the discharge of their obligations hereunder.</p> <p><b><u>Prohibition of Conflicting Activities</u></b>                  Neither the SP nor the Personnel shall engage, either directly or indirectly, in any business or professional activities conflicting to the Services assigned to them under this Contract.</p>
7.13	<p><b><u>Change Management</u></b></p> <p>The Service Provider shall address all the problems which will occur during the contract period at no additional cost. The Service Provider shall identify and resolve problems due to which the SP is not able to give the desired performance.</p> <p><b><u>Introducing a Change</u></b></p> <ol style="list-style-type: none"> <li>1. AIESL shall have the right to propose, and subsequently require, AIESL to order the SP from time to time during the performance of the Contract to make any change in requirements provided that such Change falls within the general scope of the work, does not constitute unrelated work, and is technically practicable.</li> <li>2. The SP may from time to time during its performance of the Contract propose to AIESL for any Change that the SP considers necessary or desirable to improve the quality or efficiency of the contract. AIESL may at its discretion approve or reject any Change proposed by the SP.</li> <li>3. Notwithstanding the clauses mentioned above, no change made necessary because of any default of the SP in the performance of its obligations under the Contract shall be deemed to be a Change, and such change shall not result in any extra cost or Time for achieving Operational Acceptance.</li> </ol> <p>AIESL and SP will agree, during contract period for coordination to achieve better result within the SOW.</p>

7.14	<p><b><u>Confidentiality</u></b></p> <ol style="list-style-type: none"><li>1. The Bidder / Successful Bidder shall always keep confidential, all information acquired in consequence of this Tender, including (without limitation) the any / all data concerning the technology, software &amp; programs, technical processes, business processes, procedures, personal data, business affairs, AIESL customer/ passenger details, financial affairs of AIESL (herein after referred to as "<b>Confidential Information</b>"). Confidential information shall also include information that is designated as 'confidential' or which by its nature is clearly confidential.</li><li>2. The Bidder / Successful Bidder shall not disclose the Confidential Information to any other third party without the prior written consent of AIESL unless such disclosure is<ol style="list-style-type: none"><li>(a) required by law, decree, order or directive of a competent judicial / administrative / legislative authority</li><li>(b) such Confidential Information is or becomes generally available to the public through no breach of such Bidder / Successful Bidder</li><li>(c) was in the Bidder / Successful Bidder's possession prior to the time of receipt of it by such Bidder / Successful Bidder</li><li>(d) Is developed independently by the Bidder / Successful Bidder or</li><li>(e) is rightfully obtained by third party without breach of this Clause.</li></ol></li><li>3. As such, the Bidder / Successful Bidder agrees to keep such Confidential Information as strictly confidential and shall disclose the same to their employees / professional advisers only on a 'need to know' basis.</li><li>4. The Bidder / Successful Bidder agree that any such information received by it shall be<ol style="list-style-type: none"><li>(1) protected and kept in strict confidence, using the same degree of care and safeguards as it uses to protect its own information of like importance, but in any case, no less than a reasonable degree of care</li><li>(2) not to use Confidential Information for any purpose other than to carry out its respective obligations under this Tender.</li></ol></li><li>5. It is understood by the Bidder / Successful Bidder that the breach of provisions of this Clause or the provisions of confidentiality agreed by the parties under the Contract shall cause irreparable harm and injury to AIESL for which monetary compensation may not be adequate. Therefore, in addition to the damages, AIESL shall be entitled to injunctive or other equitable relief against such Bidder / Successful Bidder or any other remedy under law or at equity.</li><li>6. The Bidder/ Successful Bidder shall execute a separate Non-Disclosure Agreement with AIESL on non-judicial stamp paper of requisite value. In addition to the content hereunder, all global laws related to privacy and confidentiality will have to be maintained.</li><li>7. The Successful Bidder shall be committed to respect privacy and to ensure lawful processing of personal data. The Successful Bidder shall be responsible, as a sole data controller, for its own processing of personal data pursuant to and / or in connection with the Contract.</li></ol>
7.15	<p><b><u>Indemnification</u></b></p> <ol style="list-style-type: none"><li>1. The Service Provider shall indemnify AIESL against all liability arising out of any claim, penalty, loss damages or costs actually paid, suffered, or incurred by AIESL pursuant to any injury or death to any person or by reasons of any damage to any property (including but not limited to the Aircrafts) belonging to AIESL caused by the Service Provider's personnel deployed for the Services. In case, any such amount is not deposited / paid to AIESL, the same shall be deducted from Security Deposits / Bills / Future payments due to the Service Provider, without prejudice to the other rights available to AIESL under any applicable law.</li><li>2. The Successful Bidder shall indemnify AIESL from all liability arising out of any claim /penalty /loss or damages, including costs (including counsel fees and reasonable legal cost) thereof, arising out of any breach or violation by the Successful Bidder of any provisions of any law, including but not limited to the intellectual property rights whether in India or any other country and labor laws governing the employees of the Successful Bidder.</li></ol>

**8. Exemptions / Preference to MSME Units:**

8.1	<p>As per Public Procurement Policy for Micro and Small Enterprises (MSMEs) Order, 2012 issued vide Gazette Notification No. 503 dated 23.03.12 by Ministry of Micro, Small and Medium Enterprise of Govt. of India., MSMEs must be registered with any of the following to avail the benefits / preference available vide Public Procurement Policy MSMEs Order, 2012</p> <ul style="list-style-type: none"><li>a. District Industries Centers (DIC)</li><li>b. Khadi and Village Industries Commission (KVIC)</li><li>c. Khadi and Village Industries Board</li><li>d. Coir Board</li><li>e. National Small Industries Corporation (NSPC)</li><li>f. Directorate of Handicraft and Handloom</li><li>g. Any other body specified by Ministry of MSME.</li><li>h. Udyog Aadhaar (UDYAM)</li></ul>
8.2	<p>MSMEs participating in the tender must submit the certificate of registration with any one of the above agencies indicating the details of the tendered item along with their bid.</p>
8.3	<p>The MSMEs registered with District Industries Centers must submit the Acknowledgement of Entrepreneur Memorandum (EM) Part-II along with their bid. The MSMEs registered with National Small Industries Corporation (NSIC) must submit the valid NSIC registration certificate along with their bid.</p>
8.4	<p>The registration certificate issued from any one of the above agencies must be valid as on close date of the tender. The Successful Bidder should ensure that the same is valid till the end of the Contract period.</p>
8.5	<p>The MSMEs, who have applied for registration or renewal of registration with any of the above agencies/bodies but have not obtained the valid certificate as on close date of the tender, are not eligible for exemption / preference.</p>
8.6	<p>Exemption from submission of EMD - The MSMEs registered with above mentioned agencies/bodies are exempted from payment of EMD.</p>
8.7	<p>The Successful Bidder (MSME/Non MSME) will be required to submit the Security Deposit as applicable on the Contract value. However, in case of MSME Bidders, the Security Deposit/Bank Guarantee can be submitted on yearly basis renewable every year.</p>
8.8	<p><b>Note:</b> Above policy of extending benefits is meant for procurement of only goods produced and services rendered by MSMEs and not for any trading activities by them.</p>

*MKM*  
*(for)* 17/03/26  
**General Manager (Engg.)  
AI Engineering Services Ltd, Hyderabad.**

**महानिदेशक (इंजीनियरिंग)/General Manager (Engg.)  
ए आई इंजीनियरिंग सर्विसेज लिमिटेड  
AI Engineering Services Limited  
एम.आर.ओ. कॉम्प्लेक्स, आर जी आई एयरपोर्ट  
MRO Complex, RGI AIRPORT  
नेट सं. ३, के पास, /Near Gate No. 3, शंशाबाद/ Shamshabad  
हैदराबाद/Hyderabad - 500 108, तेलंगाना/ T.S.**

**Work Scope  
SECTION 9**

This specification covers the complete scope of design, manufacture, assembly, testing, supply, delivery, installation, commissioning, and training for a 90 KVA Static Frequency Converter (SFC) at AIESL, Begumpet Hangar, Begumpet. The equipment shall comply with all applicable standards and shall be fit for purpose as an aircraft power supply unit per international aviation standards.

**Scope Includes**

- One (1) No. 90 KVA Static Frequency Converter, Type PS-90-400-3P-200 TR
- One (1) No. Aircraft Output Cable (SFC Output Cable) - 30 Meters, Model ACCC 250-30MF
- One (1) No. Input Supply Cable (SFC Input Cable) - 30 Meters, Model ACMC 150-30MF
- One (1) No. MS Channel Base Towable Trolley with canopy and cable drums
- Installation and commissioning at AIESL, HANGAR, Begumpet Airport, Begumpet, Hyderabad, Telangana
- Training of two (2) personnel of end-user
- Complete documentation as specified herein

**Primary Function**

The Static Frequency Converter, **Make: PROTECH SERVICES, Model: PS-90-400-3P-200 TR** shall convert three-phase, 415V, 50 Hz AC mains supply to three-phase, 200/115V, 400 Hz AC power supply suitable for powering aircraft ground support equipment, avionics, and aircraft systems on ground.

**Performance Parameters**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Primary Function</b>	Convert 415V, 50Hz 3Ph input to 200/115V, 400Hz 3Ph output for aircraft ground power - <b>Make: PROTECH SERVICES, Model: PS-90-400-3P-200 TR</b>
<b>Output Power Rating</b>	90 KVA at 0.8 Power Factor / 72 KW at Unity Power Factor
<b>Continuous Load Current</b>	260 Amps (continuous rated)
<b>Overload Capacity</b>	325A (125%) for 5 min; 390A (150%) for 10 sec; 520A (200%) for 5 sec; 650A peak (250%) for 25 ms
<b>Output Frequency</b>	400 Hz $\pm$ 0.01 Hz (crystal oscillator controlled)
<b>Voltage Regulation</b>	$\pm$ 1% for 10% to 100% load variation; $\pm$ 1% for -15% to +10% input supply variation
<b>Voltage Balance</b>	Nominal $\pm$ 2% for balanced load; Nominal $\pm$ 3% for 50% unbalanced load
<b>Output Waveform</b>	Sine Wave with Total Harmonic Distortion (THD) < 3%
<b>Transient Response</b>	100% step load: output voltage remains within 15% of nominal; Recovery to 95% nominal within 10 cycles
<b>Power Factor (Output)</b>	0.8 lag to Unity
<b>Load Crest Factor</b>	1.414 $\pm$ 0.07
<b>Output Phase Shift</b>	120° $\pm$ 1.5°
<b>DC Component at Output</b>	< 0.1 V
<b>Cooling System</b>	Forced Air Cooling (cooling fans on side panels)

**Operational Conditions**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Operating Temperature</b>	0°C to 50°C
<b>Storage Temperature</b>	-10°C to 70°C
<b>Humidity</b>	2% to 90% RH, Non-Condensing Type
<b>Altitude</b>	Up to site altitude at AIESL, HANGAR, Begumpet Airport, Begumpet, Hyderabad, Telangana
<b>Environment</b>	Indoor hangar use; IP30 protected cabinet
<b>Mobility</b>	Towable trolley; max towing speed 20 kmph by tractor/platform truck

**TECHNICAL PARAMETERS****Input Specifications**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Input Voltage</b>	415V, Three Phase, Four Wire, 50 Hz
<b>Input Voltage Tolerance</b>	-15% to +10% (i.e., 352.75V to 456.5V)
<b>Input Frequency</b>	50 Hz $\pm$ 6%
<b>Input Phases</b>	Three Phase (R, Y, B)
<b>Input Connection</b>	3 Phase 4 Wire (R, Y, B, N)
<b>Input Cable Entry</b>	From bottom side of cabinet
<b>Input Terminals</b>	Provided on interior side of cabinet for 415V, 3Ph, 4 Wire connection

**Output Specifications**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Output Voltage</b>	200V Phase-to-Phase; 115V Phase-to-Neutral
<b>Voltage Adjustment Range</b>	$\pm$ 5% of nominal (Range: 115V to 125V Phase-to-Neutral)
<b>Output Phases</b>	Three Phase, Four Wire (U, V, W, N)
<b>Output Frequency</b>	400 Hz $\pm$ 0.01 Hz
<b>Output Power</b>	90 KVA at 0.8 PF / 72 KW at Unity PF
<b>Load Current (Continuous)</b>	260 Amps
<b>Output Connection</b>	3 Phase 4 Wire; terminals on interior of cabinet
<b>Aircraft Output Connector</b>	6 PIN NATO Connector (Female) at cable aircraft end

**Design & Construction**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Cabinet Material</b>	MS Sheet Steel (fabricated enclosure)
<b>Cabinet Finish</b>	Powder coated, Siemens Grey shade
<b>Protection Class</b>	IP 30 minimum
<b>Cabinet Type</b>	Upright, free-standing with removable side covers
<b>Door Configuration</b>	Hinge mounting front and back door
<b>Cooling Fan Location</b>	Side panels of cabinet
<b>Access</b>	Easy access to all components; AC Filter Chokes & Transformers on bottom plate
<b>Mounting</b>	Cabinet mounted on towable MS Channel trolley with four solid rubber wheels
<b>Canopy</b>	Provided on top of SFC unit for all-weather operation
<b>Tow Bar</b>	Provided with swivel front wheels for ease of movement and towing
<b>Cable Entry</b>	From bottom side of cabinet
<b>Flasher</b>	Provided on top of Static GPU unit

**Indicating Instruments**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Output Voltmeter</b>	Digital type
<b>Output Ammeter</b>	Digital type
<b>Output Frequency Meter</b>	Digital type
<b>Time Totalizer</b>	Provided (for logging running hours)

**Operating Controls**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Mains Control</b>	ON/OFF MCCB
<b>Load Control</b>	Load ON/OFF Push Button
<b>Mode Selector</b>	Test Mode (Bypass Mode) / Aircraft Mode Selector Switch
<b>Interlock</b>	28V DC supply to provide interlock signal to output contactor in Test/Bypass Mode

**System Indicators (LED)**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Mains Phase Indicators</b>	R, Y, B - LED (3 nos.)
<b>Output Phase Indicators</b>	U, V, W - LED (3 nos.)
<b>Load ON Indicator</b>	LED
<b>Fault/Trip Indicators</b>	As per protection scheme (individual LEDs)

**Protection Scheme**

The SFC shall be equipped with the following protections with both trip (auto-shutdown) and indication (visual alarm) functions:

<b>S.No.</b>	<b>Protection Type</b>	<b>Action</b>
<b>1</b>	Output Under Voltage	Trip + Visual Indication
<b>2</b>	Output Over Voltage	Trip + Visual Indication
<b>3</b>	Output Overload / Short Circuit	Trip + Visual Indication
<b>4</b>	Input Over Voltage	Trip + Visual Indication
<b>5</b>	Input Under Voltage	Trip + Visual Indication
<b>6</b>	Input Phase Fail / Reversal	Trip + Visual Indication
<b>7</b>	Over Temperature	Trip + Visual Indication

**Special Technical Features**

- Frequency generation from crystal oscillator ensuring high degree of accuracy of output frequency
- Silent operation due to high switching frequency design
- Designed for high inrush current of equipment such as hydraulic motors, radars, and magnetic circuits at high repeatability of operation
- Phase generation by digital circuitry ensuring exact phase difference between output phases
- Active Cable Voltage Drop Compensator to maintain voltage at aircraft end within permissible limits for up to 30 meters cable length
- 28V DC supply to provide interlock signal to output contactor in Test Mode / Bypass Mode

- Input and output cable stowing arrangement on trolley with cable drums fitted with sliprings for quick deployment

**CABLE SPECIFICATIONS****Aircraft Output Cable (SFC Output Cable)**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Model</b>	ACCC 250-30MF
<b>Cable Length</b>	30 Meters
<b>Main Power Conductors</b>	4 x 1 core, 70 sq mm, rubberized copper cable
<b>Signal Conductors</b>	2 core, 2.5 sq mm, rubberized copper cable (E & F signal)
<b>Outer Covering</b>	Cloth/woven PVC cover binding all cables together
<b>Aircraft End Connector</b>	6 PIN NATO Connector (Female) for connection to Aircraft
<b>SFC End Termination</b>	Copper lug for SFC termination
<b>Application</b>	Aircraft ground power connection (output)

**Input Supply Cable (SFC Input Cable)**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Model</b>	ACMC 150-30MF
<b>Cable Length</b>	30 Meters
<b>Main Power Conductors</b>	4 x 1 core, 50 sq mm, rubberized copper cable for main power
<b>Outer Covering</b>	Cloth/woven PVC cover
<b>Supply End Connector</b>	3 PIN Mains Plug (Male) for connection to Mains Distribution Panel Socket (Female)
<b>GPU End Termination</b>	Copper lug for AC GPU termination
<b>Application</b>	Mains input supply to SFC

**TROLLEY SPECIFICATIONS**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Base Frame</b>	MS Channel base frame construction
<b>Wheels</b>	Four solid rubber wheels of adequate load capacity
<b>Towing Speed</b>	Maximum 20 kmph by tractor or platform truck
<b>Mounting</b>	90 KVA SFC unit having canopy mounted on trolley frame, secured by nut-bolts
<b>Canopy</b>	Provided on top of SFC for all-weather condition operation
<b>Cable Drums</b>	Mounted on towing side of trolley with proper stoppers to prevent rotation during movement
<b>Cable Drum Operation</b>	Handles provided for winding; unwinding by pulling cable from drum; fitted with sliprings
<b>Wheel Chokes</b>	Metal chokes provided for each wheel as stopper when trolley is parked
<b>Tow Hook</b>	Provided with swivel front wheels for ease of movement and towing
<b>Cable Drum Sliprings</b>	Provided on both input and output cable drums to enable quick deployment of required cable length

**QUALITY & STANDARDS COMPLIANCE**

**Applicable Indian/International Standards**

S.No.	Standard/Code	Description
1	IS 4977 / IEC 60146	Semiconductor Converters - General requirements and specifications
2	IS 13947 / IEC 60947	Low Voltage Switchgear and Controlgear
3	IS 2705 / IEC 60044	Current Transformers
4	IS 3156 / IEC 60186	Voltage Transformers
5	IS 694 / IEC 60227	PVC insulated cables for working voltages up to and including 1100V
6	IS 9968 / IEC 60502	Elastomer insulated cables - Rubberized cables
7	IS 1231 / IEC 60072	Dimensions and output series for rotating electrical machines
8	ISO 9001:2015	Quality Management System of Manufacturer
9	MIL-STD-704	Aircraft Electric Power Characteristics (400 Hz systems)
10	DEF-STAN 61-5	Aircraft Ground Power Supply Standards
11	IS 2509	Sheet Metal Enclosures for Electrical Equipment
12	IS 8623 / IEC 61439	Low Voltage Switchgear and Controlgear Assemblies
13	IS 13010	AC Electrostatic Wattmeters and Watt-hour Meters
14	IEC 61000	Electromagnetic Compatibility (EMC) Requirements

**Manufacturer Certifications Required**

- ISO 9001:2015 certification of the manufacturing facility (valid certificate to be submitted)
- ILVQA or equivalent quality accreditation for aviation ground support equipment
- All raw materials shall conform to applicable BIS/IS standards
- Test certificates from accredited laboratories for major components

**TESTING & INSPECTION**

**Factory Acceptance Tests (FAT)**

The following Factory Acceptance Tests shall be conducted at the manufacturer's works in the presence of the purchaser's representative or a Third-Party Inspection (TPI) agency. All testing charges shall be borne by the supplier/bidder:

S.No.	Test Description	Acceptance Criteria	Responsibility
1	Visual and Dimensional Inspection	As per approved drawings	Supplier/TPI
2	Dielectric Strength / Hi-Pot Test	As per relevant IS/IEC standards	Supplier/TPI
3	Insulation Resistance Test	Minimum 10 MOhm at 1000V DC (1 min)	Supplier/TPI
4	No Load Test - Output Voltage & Frequency	200/115V ± 5%; 400 Hz ± 0.01 Hz	Supplier/TPI
5	Full Load Test (90 KVA, 0.8 PF)	All output parameters within specification	Supplier/TPI
6	Overload Test (125% for 5 min)	No trip, output within ± 1%	Supplier/TPI
7	Short Circuit Protection Test	Auto-trip within rated time	Supplier/TPI
8	Voltage Regulation Test	± 1% for 10-100% load variation	Supplier/TPI
9	Input Supply Variation Test	Within spec for -15% to +10% input variation	Supplier/TPI
10	Harmonic Distortion Measurement (THD)	< 3% THD at rated load	Supplier/TPI

11	Phase Balance / Phase Shift Test	120° ± 1.5° between output phases	Supplier/TPI
12	Transient Response Test (Step Load 100%)	Within 15% nominal; recovery < 10 cycles	Supplier/TPI
13	DC Component Measurement	< 0.1 V at output	Supplier/TPI
14	Temperature Rise Test	Within permissible limits at rated load	Supplier/TPI
15	Protection Relay / Indication Tests	All protections operate correctly	Supplier/TPI
16	Waveform Inspection (Sine Wave)	Clean sine wave, no distortion	Supplier/TPI
17	Cable Connection / Continuity Test	Correct phase sequence; continuity as designed	Supplier/TPI
18	NATO Connector Fitment Check	6-PIN NATO female connector engagement	Supplier/TPI
19	Trolley Stability & Mobility Test	Stable towing at design speed; chokes functional	Supplier
20	28V DC Interlock Test	Correct interlock operation in Test/Bypass Mode	Supplier/TPI

**Site Acceptance Tests (SAT)**

The following Site Acceptance Tests shall be conducted after installation and commissioning at AIESL, Begumpet Hangar, Begumpet Airport, HYD, by the supplier in the presence of the purchaser's engineers:

- Visual inspection of installed equipment for physical integrity and proper mounting
- Input supply connection verification (415V, 3Ph, 50Hz)
- Output voltage and frequency check at no load and full load conditions
- Phase sequence and phase balance verification
- Functional test of all protection relays and indicator lamps
- Test of Load ON/OFF controls, MCCB, and mode selector
- Aircraft cable connection test with approved test jig / dummy load
- Active Cable Voltage Drop Compensator functionality test
- 28V DC interlock test in Test/Bypass mode
- Trolley mobility and cable deployment test

**Quality Assurance Protocols**

- Vendor must maintain a documented Quality Management System (QMS) conforming to ISO 9001:2015
- Material test certificates (MTCs) for all major raw materials shall be maintained and submitted
- In-process quality inspection records shall be made available to the purchaser on request
- Any sub-vendors for critical components (IGBT, transformers, chokes) shall be pre-approved
- All test instruments used for acceptance testing shall have valid NABL calibration certificates

**DOCUMENTATION REQUIREMENTS****Pre-Dispatch Documentation**

1. Factory Acceptance Test (FAT) Report - signed by supplier and TPI agency
2. Drawings: General Arrangement Drawing, Wiring Diagrams, Single Line Diagram, Block Diagram
3. Material Test Certificates (MTCs) for structural steel, copper conductors, and major components
4. Component test certificates (IGBT, Transformers, Chokes, Capacitors) from approved manufacturers
5. Bill of Materials with make and model of all major components
6. Third-Party Inspection Certificate from approved agency
7. Packing List and Dispatch Documents

**Post-Installation Documentation**

1. Operation and Maintenance (O&M) Manual (2 printed copies + 1 soft copy on CD/USB)
2. Electrical Schematic Diagrams and Wiring Diagrams (As-Built)
3. Spare Parts List with part numbers, recommended stocking quantities, and sources
4. Site Acceptance Test (SAT) Report signed by supplier and purchaser's engineer
5. Calibration certificates of all instruments and meters
6. Training completion certificate for trained personnel
7. Warranty Certificate with terms and period clearly stated
8. AMC proposal for post-warranty period.

**WARRANTY & AFTER-SALES SERVICE**

**Warranty**

<b>Parameter</b>	<b>Specification / Requirement</b>
<b>Warranty Period</b>	36 months from date of successful installation and commissioning OR 39 months from date of dispatch, whichever is earlier.
<b>Warranty Coverage</b>	All manufacturing defects, bad workmanship, component failures under normal operating conditions.
<b>Exclusions</b>	Damage due to operator negligence, non-adherence to O&M manual, acts of God, vandalism, or unauthorized modifications.
<b>Obligation</b>	Supplier shall repair or replace defective parts/units at no cost to purchaser within warranty period.
<b>Response Time (Warranty)</b>	Supplier to respond within 24 hours of complaint lodging; rectification within 72 hours.
<b>On-Site Support</b>	Supplier to depute qualified engineer for on-site repair during warranty period.

**Spare Parts Availability**

- Supplier shall guarantee availability of all spare parts for minimum 10 years from date of supply
- Supplier shall provide a Recommended Spare Parts List (RSPL) with quantities for 2-year operation
- Critical spares (IGBT modules, control cards, contactors) shall be stocked locally or available within 7 days
- Supplier to provide part numbers for all components to enable multi-source procurement

**Training**

- Training shall be provided for two (2) technical personnel of the end-user department
- Training to be conducted at installation site or at supplier's facility, as mutually agreed
- Training to cover: System overview, operating procedures, routine maintenance, troubleshooting, safety precautions
- Training charges are included in the quoted price
- Training completion certificate shall be issued to trained personnel

**Installation & Commissioning**

- Installation and commissioning charges are included in the quoted base price. This includes AEP/ADP/AVP or any other permissions required to install and service the equipment inside the Airport premises.
- Supplier to depute qualified engineers for installation and commissioning
- Purchaser to provide adequate space, mains 415V 3Ph supply, and earthing arrangement as site readiness
- Supplier to prepare and submit detailed commissioning procedure before site mobilization
- Commissioning to be completed to purchaser's satisfaction before SAT sign-off
- Trial run of minimum 8 hours at rated load to be conducted before acceptance

**Site Readiness Requirements (Purchaser Scope)**

- Provision of 415V, 3 Phase, 4 Wire, 50 Hz mains supply at the installation location
- Provision of adequate earthing arrangement at installation point
- Adequate hangar floor space with load-bearing capacity for trolley-mounted SFC
- Access for towing of trolley within hangar
- Availability of nominated personnel for training during commissioning.

**Liquidated Damages**

<b>5</b>	<b>Liquidated Damages</b> Delay in Delivery / Installation / Commissioning: The bidder will be liable to pay liquidated damages to AIESL@ 0.5 % (half percent) of the contract value (amount as per deliverables for which the delay has occurred) per week of delay or part thereof, subject to a maximum of 10% of the contract value for delay in successful commissioning of the Solution / Services for reasons solely attributable to the bidder. The amount will be deducted / invoked from the Security Deposit / Performance Bank Guarantee / pending invoices (if any). If the delay exceeds 60 days from the scheduled date of delivery/ Installation/ Commissioning, AIESL reserves the right to cancel the entire contract.
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**Delivery Conditions**

Parameter	Specification / Requirement
Delivery Period	8 to 10 weeks from date of receipt of technically clear purchase order
Delivery Basis	FOR AIESL, HANGAR, Begumpet Airport, Begumpet, Hyderabad, Telangana
Packing	Sturdy export-quality packing suitable for road/rail transport; equipment protected against moisture and physical damage
Forwarding	Packing and forwarding charges included in quoted price
Insurance	Equipment to be insured in transit up to destination; insurance charges included in quoted price (or to be explicitly stated)
Dispatch Intimation	Supplier to intimate purchaser at least 48 hours before dispatch with details.
Force Majeure	Delivery schedule subject to Force Majeure clause (Acts of God, War, Strikes, Fire)

*mm* 17/03/26

**General Manager (Engg.)**  
**AI Engineering Services Ltd, Hyderabad.**  
महाप्रबंधक (इंजीनियरिंग)/General Manager (Engg.)  
ए आई इंजीनियरिंग सर्विसेज लिमिटेड  
AI Engineering Services Limited  
एम.आर.ओ. कॉम्प्लेक्स, आर जी आई एयरपोर्ट  
MRO Complex, RGI AIRPORT  
गेट नं. ३, के पास, /Near Gate No. 3, शंशाबाद/ Shamshabad  
हैदराबाद/Hyderabad - 500 108, तेलंगाना/ T.S.

**Technical Bid Form**

SECTION-10

FORM 1

TECHNICAL BID FORMAT

(To be submitted on Bidder's company letterhead)

(all pages must be signed and stamped with the company's seal)

**A. Bidder's Details**

1.	Name of Contract	
2.	Name of the Company/Establishment	
3.	Full Address of Registered Office	
4.	Telephone No./ Mobile No.	
5.	Email address	
6.	Fax Number	
7.	Name of Contact Person	
8.	Name of the person signing the tender	
9.	Phone/Mobile No of the person signing the tender	
10.	Designation of the person signing the tender	
11.	Relationship of the person signing the tender with the bidder	
12.	Name & address of Banker	
13.	RTGS /NEFT Registered form duly signed by Banker to be enclosed	
14.	Details of Earnest Money Deposit (EMD) submitted: i) Name of the Bank, DD/Pay Order No., & Date & Amount	
15.	OR ii) If EMD is paid through Bank Guarantee, the required details are to be given.	
16.	Is the Bid Security Declaration Form (duly filled & signed) attached/ enclosed along with the Technical Bid (for MSME Bidder)	
17.	If Bidder is an MSME unit, please specify the details of the MSME registration certificate below:	
	Registration Certificate No.	
	Date of issue	
	Valid up to	
	Services covered under the Registration Certificate	
	Whether the MSME Unit is owned by an SC/ST. If yes, please attach documentary proof to substantiate the castestatus.	

**B. Parameters**

Bidder's Response

Sr. No.	Parameter	Bidder's Response (Yes/No) (Attach documentary proof)
1	The Bidder must be a limited Company registered under Indian Companies Act, 1956 or registered under Indian Companies Act 2013 or a partnership firm or a sole proprietorship firm or a private limited company duly registered under the concerned acts applicable for conducting business in India.	
2	Whether having ESIC Regn No. self-attested copy be enclosed (Must)	Regn No..... Date.....
3	Whether having PF Regn. No. self-attested copy to be enclosed (Must, As & if applicable)	Regn No..... Date.....
4	Has any Director/Partner/Proprietor been convicted at any time by a court of law?	
5	Has your company been Blacklisted by any agency of the airport or elsewhere?	

**C. Techno-commercial Bid Form**

Sl No	Description	AIESL Requirement	Vendor Response	Document Proof
1	Minimum average annual turnover of Rs. 31,00,000 ( WORDS Thirty One Lakhs ) during the last three financial years ending on <u>31st March 2025</u> . Certificate duly signed by the CA (chartered accountant) to be submitted.	Must	Yes/No	To submit document proof
2	Proof of related services provided. (Note: They should have managed minimum one projects related to tendered product. Details should be provided as per PARA D below & should have 3 years experience )	Must	Yes/No	To submit document proof
4	Agree to all the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document. ( Form 3) and submit the signed & stamped copy of Tender document.	Must	Yes/No	To confirm
6	Agrees to pay a non-interest bearing security deposit which shall be 5% of the contract value as a security deposit for the period of the contract	Must	Yes/No	To confirm
7	The tenderer shall agree that the payment will be made against the tenderers invoice submitted on 45 days credit term basis	Must	Yes/No	To confirm
9	PAN and GST Number	Must	Yes/No	To submit document proof
10	The service provider shall verify that they have proper insurance coverage to protect against potential damages, loss of goods, or accidents at the time of Transit.	Must	Yes/No	To confirm and submit document proof
11	Submission of EMD for Non MSME	Must	Yes/No	To Submit Document Proof

**D. Details of related services provided during the last three financial years ending on 31st March 2025, together with a copy of contract/ /invoices of clients)**

S. No.	Name Of Contract	Name &Address of Company	Period of Contract (From...to....)	Annual Value of Contract
I				
II				

**E. For any other information which the bidder may like to furnish, a separate sheet may be enclosed. In support of the above information self-attested copies of all Documents, wherever required be enclosed.**

Authorized Signatory:

Name of Signatory \_\_\_\_\_

Designation of Signatory \_\_\_\_\_

Seal of Company

Place: \_\_\_\_\_

Date: \_\_\_\_\_

**Technical Bid Evaluation Criteria**  
**SECTION 11**

AIESL/ Authority inviting Tender will open the bids as per the date, time and place specified in the bid. Bidder(s) can view Bid opening event in person or online. In the event of the Specified date for the opening of bids being declared a holiday for AIESL, the Bids will be opened at the appointed time and location on the next working day.

<b>General Conditions</b>	
1.	Part-I i.e., Technical Bids shall be evaluated for establishing eligibility of the bidder as well as techno- commercially responsiveness as per bid conditions, and a list will be drawn up of the responsive bids whose financial bids are eligible for consideration.
2.	During the detailed evaluation of “Technical Bids”, AIESL will determine whether each Bid:  a. Meets the eligibility criteria defined in Section 6 GTB. b. Has been properly signed c. Is accompanied by the required bid securities declarations d. Is substantially responsive to the requirements of the bidding documents. During the detailed evaluation of the “Financial Bids”, the responsiveness of the bids will be further determined as per remaining bid conditions, i.e., Bill of Quantity and Price, Technical Specifications, if any.
3.	A substantially responsive “Bid” is one which conforms to all the terms, conditions, and specifications of the bidding documents, without material deviation or reservation. A material deviation or reservation is one:  a. Which affects in any substantial way the scope, quality, or performance of the Works. b. Which limits in any substantial way, AIESL’s rights, or the Bidder’s obligations under the Contract. c. Whose rectification would affect unfairly the competitive position of other bidders presenting substantially responsive bids or d. Which is inconsistent with the bidding documents,  If a “Bid” is not substantially responsive, it will be rejected by AIESL and may not subsequently be made responsive by correction or withdrawal of the nonconforming deviation or reservation.  During Technical qualification/ Commercial Bid evaluation, AIESL may, at its discretion, ask any Bidder for a clarification of its Bid. The request for clarification and response shall be in writing or e-mail, however, no change in the price or substance of the Bid shall be sought, offered, or permitted. Reply shall be submitted by Bidder within a stated reasonable period. If Bidder does not provide clarifications of the information requested by the date and time set in AIESL’s request for clarification, its Bid may be rejected.
4.	AIESL will evaluate and compare the submitted bids on Least cost selection L1 criteria, whose bids are determined to be substantially techno-commercially responsive in accordance with <b>Section 10</b> .
5.	Award Criteria & AIESL’s Right to accept/ reject any or all Bids The notification of award will constitute the formation of the Contract until the Formal Agreement is signed. The successful bidder shall execute Contract Agreement and sign the Integrity Pact (wherever applicable) with AIESL on non-judicial paper of appropriate value as per Stamp Act in the format appended within 28 days from the date of issue of Letter of Acceptance/ Letter of Award.
6.	The Technical Bids would be first evaluated for compliance. AIESL reserves the right at its sole discretion to seek whatever information, documents etc. from the Bidder as it may consider necessary for the purpose of evaluation of the Bids.
7.	In the event the Bidder fails to provide any information or documents sought by AIESL, the Bid of the said Bidder shall be rejected by AIESL. No correspondence in this regard will be entertained.
8.	The Bidders must meet all the mandatory technical qualification criteria as listed in this section of tender. Should a bidder fail to comply with one or more of the mandatory criteria, his bid will not be evaluated any further.
9.	Bidders are advised to note that taking deviation to following terms and conditions of Tender shall lead to rejection of their Bids:  I. Firm/Quoted Price throughout the Contract Period and the extension period II. Scope of work III. EMD/ Security Declaration

	<p>IV. Period of Validity of Bid</p> <p>V. Performance Bank Guarantee / Security Deposit</p> <p>VI. Arbitration / Resolution of Dispute</p> <p>VII. Force Majeure</p> <p>VIII. Statutory Compliance to Applicable Laws</p> <p>IX. Registration of PF &amp; ESIC in the name of Firm</p> <p>X. All the pages of the Tender must be mandatorily signed and stamped by the authorized signatory along with the supporting documents as asked in the technical bid.( signed by any key managerial personnel or an officer of the company duly authorized by the Director/Partner/Proprietor in this behalf.)</p> <p>XI. All documents in support of the Tender must be submitted in accordance with the checklist as given below of this section Form2.</p> <p>XII. Any other condition specifically mentioned in the Tender elsewhere that non-compliance of the clause shall lead to rejection of the bid.</p>
10.	The Bidders are to provide the detailed write-up under each item of their offered product listing the main / special features of each process / function including references / whichever and wherever applicable, along with process flow charts and screen shots, to support their compliance claims made in response to the tender requirements / specifications. Attach separate sheets, as necessary.
11.	AIESL would evaluate the responses based on the detailed information as provided. The decision of AIESL in this regard shall be final.
12.	The Bidders who qualify as per the Technical Bid evaluation criteria as mentioned in this Section and other requirements of the Tender would be considered for next stage of Tender process.
<b>Experience</b>	
13.	The Bidder should be a Registered Company / Firm in India under the and should be in existence in India for 5 YEARS.
14.	The bidder should not have been blacklisted/ debarred by any Government Departments, Agencies or Public Sector Undertakings in India as on the date of submission of the tender.
15.	The Bidder must be certified for any one of below mentioned certification and shall submit valid certificate: 1) ISO 9001:2015 2) OR ANY OTHER CRITERIA
16.	The bidder should have experience of having "Successfully Completed" at least 1 "Similar work" (Manufactured and supplied )during last 5 years prior to the last day of bid submission.
17.	<b>Similar works definition:</b> The Bidder should have regularly for at least three years* ending 31st March 2025 of the previous Financial Year manufactured or supplied (Static Frequency Converter (SFC) or equivalent Ground Support Equipment providing 400 Hz power output, with rated capacity not less than 90 KVA') with the same or higher specifications.  <i>The bidder should have manufactured or supplied at least "01 Qty" in numbers of the product in at least one of the five years ending on relevant date and out of which at least specified numbers of the offered version/model of the product should be in successful operation for at least say two years ending on the relevant or specified date.</i>
18.	The bidder must mandatorily submit compliance to technical specifications as mentioned in this section for proposed infra solution.
<b>Turnover</b>	
19.	Average Annual financial Turnover value of the bidder(s) in the preceding years 3 financial years ( 2022-2023; 2023-2024; 2024-2025 ) should not be less than Rs 31,00,000/- in value (INR)  The necessary documents viz. Annual Report/ Audited Balance Sheet/ Profit & loss account for calculation of the above should be submitted by the bidder.  Profit after tax: The profit after tax of the Bidder to be positive on the closing day of last 1 financial year (31/03/2025) should be positive.
<b>Make In India</b>	
20.	To encourage 'Make in India' and promote manufacturing and production of goods and services in India with a view to enhancing income and employment, Department of Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce and Industry, Government of India, issued Public Procurement (Preference to Make in India), Order201711. The order is issued pursuant to Rule 153 (iii) of GFR, 2017. The Order is applicable on the procurement of Goods, Works and Services. For the purpose of this Order: -  a) 'L1' means the lowest tender or lowest bid, or the lowest quotation received in a tender, bidding process or other procurement solicitation as adjudged in the evaluation process as per the tender or other

	procurement solicitation.
	b) 'Margin of purchase preference' means the maximum extent to which the price quoted by a "Class-I local supplier" may be above the L1 for the purpose of purchase preference. It has been fixed as 20 (twenty) percent.
	c) 'Nodal Ministry' means the Ministry or Department identified pursuant to this order in respect of a particular item of goods or services or works.
	d) 'Procuring entity' means a Ministry or department or attached or subordinate office of, or autonomous body controlled by, the Government of India and includes Government companies as defined in the Companies Act.
	e) 'Works' means all works as per Rule 130 of GFR- 2017 and will also include 'turn key works.
<b>Verification of local content:</b>	
21.	<p>1. The 'Class-I local supplier' / 'Class-II local supplier' at the time of tender, bidding or solicitation shall be required to indicate percentage of local content and provide self-certification that the item offered meets the local content requirement for 'Class-I local supplier' / 'Class-II local supplier', as the case may be. They shall also give details of the location(s) at which the local value addition is made.</p> <p>2. In cases of procurement for a value in excess of Rs. 10 crore, the 'Class-I local supplier' / 'Class-II local supplier' shall be required to provide a certificate from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.</p>
22.	Bids will be rejected if submitted after the last date as per Table 1
23.	Bids will be rejected in case of EMD is not submitted except if the bidder is exempted as per MSME exemptions
24.	Incomplete Bids will be rejected

**Technical Bid Evaluation Criteria-**

**Form 2**

**Check list for Tender No**

Tender Description-

Tender Opening due Date-

S/N	Particulars	Observation (Yes/No)	Reference Page No
1	Tender Cost Application fees/Cost of the Tender		
2	EMD 1. Earnest in the form of Cash deposit/DD 2. Earnest Money in the form of BG as per documents provided in the Tender		
3	Eligibility Criteria With Experience / Completion Certificate/Completion Certificate of similar work as per NIT requirement		
4	Financial Turnover certificate as per NIT requirement The Bidder should have made Net Profit after taxation in last three financial year ( audited Balance Sheet profit and loss account)		
5	Copy of Pan Card		
6	Copy of GST Certificate		
7	Registration- Copy of UDYAM registration Certificate issued by Ministry of MSMEs of GOI or any other agency specified by Ministry of MSME		

8	No Blacklisting- Self Declaration by the bidder		
9	The bidder Should be ISO -9001 or any other criteria as specified in NIT		
10	Declarations as per attached proforma of NIT		
11	Whether all pages of tender document are duly filled signed and stamped		
12	Whether technical bid( part I) submitted as per GEM guidelines		
13	Whether Price bid ( part-II) submitted as per GEM guidelines		
14	Whether all above are submitted as per GEM guidelines		
15	Forms and Format as specified in Section 14		

**CONFIRMATION (Applicable for the whole tender document & to be submitted on Company's letter head)**

We confirm that we have read this whole document and understand all the requirement as mentioned in this document. We have submitted all the required document : Bid Evaluation and Eligibility Criteria and FORMS CHECK-LIST, also other records required as documentary support & we accept all the terms & conditions and payment terms mentioned in this tender document(s) and subsequent corrigendum.

Signature and seal of the bidder:

Date:

Place:

**Financial Bid Form**  
**Section-12**

**Financial Bid Evaluation Criteria**

1.	The Part-II i.e. Financial Bid of only of those Bidder(s), who are found to be meeting the eligibility criteria as well as techno-commercially responsive for the subject Works shall be opened thereafter. The date of opening of the Financial Bid shall be notified separately to all the eligible & techno-commercial responsive Bidder. Bidder(s) can view Bid opening event in person or over online call at their end.
2.	The Financial Bids of Bidder(s), who are not considered eligible and techno commercial responsive, shall not be opened. The decision of AIESL will be final and binding in this regard.
3.	The Price Bids of only those Bidders who qualify under the Criteria and comply with the other Tender requirements would be considered for financial bid evaluation.
4.	Price Bids should be submitted strictly as per the format given below of this Section ( Form 8 ) only. The detailed procedure / method of quoting and criteria for evaluation of the Price Bids has been provided.
5.	Form 8 consists of table; The total cost of the table will form a part of evaluation for successful bidder. Total Cost of Ownership (TCO) will be arrived at by adding cost of all components as mentioned in financial bid format Form-8. Form 08A is provided to understand unit prices for each of the items required as part of network and infrastructure establishment at AIESL.
6.	The Bidder shall quote a price for all the components and services of the solution to meet the requirements of AIESL.
7.	All the prices will be in Indian Rupees (in words and figures). In case of discrepancy, the amount in word will prevail.
8.	In case of discrepancy in the unit price and the total price, the unit prices shall be taken to arrive at L-1.
9.	No adjustment of the price quoted in the Price Proposal shall be made on account of any variations in costs of supply & services, currency exchange fluctuations with international currency or any other cost component affecting the total cost in fulfilling the obligations under the contract. No clauses for price fluctuations due to fluctuation of the Indian currency against any of foreign currency will be accepted during the period of the contract.
10.	The prices, once offered, must remain fixed and must not be subject to escalation for any reason whatsoever within the period of the validity of the proposal and the contract. A proposal submitted with an adjustable price quotation or conditional proposal shall be treated as nonresponsive.
11.	Bidder should not leave any field blank. In case the field is not applicable, Bidder must indicate "0" (zero) in all such fields.
12.	It is mandatory to provide the break-up of all components in the format specified in Form 8. The Price bid should include the unit price and proposed number of units for each component provided in the Financial Bid.
13.	It is mandatory to capture all taxes including duties and levies wherever applicable and/or payable. All the taxes of any nature whatsoever shall be borne by the Bidder and should be mentioned separately.
14.	The bid amount shall be inclusive of packing, forwarding, transportation, insurance, delivery charges and any other charges as applicable.
15.	All costs incurred due to delay of any sort, shall be borne by the Bidder.
16.	AIESL reserves the right to ask the Bidder to submit proof of payment against any of the taxes, duties, levies indicated within specified time frames.
17.	AIESL reserves the right to ask the Bidder to submit analysis of rate and data sheet for the rates quoted in the Price bid by the bidder including break-up of price quoted.
18.	If the price for any of the service is not explicitly quoted in the price bid or mentioned as zero, it is assumed that the price for that element is absorbed in some other service element for which a price has been quoted and AIESL has the right to source services for which no price was quoted or quoted as zero at no additional price.
19.	If taxes or any other applicable charges are not indicated explicitly, they are assumed to be bundled within the prices quoted and unbundling of these charges will not be entertained either during evaluation or while signing the contract.
20.	Bidder must submit financial proposal in the format prescribed in Form 8. Any deviation proposed by the bidder will make the bid liable to be rejected.
21.	The costs quoted should be individually classified under "Recurring" and "Non-Recurring". All such costs would be considered for evaluation of the price bids.

22.	It will be the responsibility of the bidder to comply and pay all taxes / levies / duties in the country of origin as well as in India, as applicable for the entire contract.
23.	The prices quoted in the commercial bid must be exclusive of all applicable taxes and duties. The taxes and duties components applicable in the country of origin of the Bidder as well as that applicable in India for all the items of commercial bid format should be indicated clearly and separately in the Commercial Bid. In case, no taxes are applicable, it should be indicated as 'NIL' or 'Zero' in the commercial bid format.
24.	Withholding tax (applicable to foreign bidders) and TDS (applicable to Indian bidders) shall be deducted by AIESL on all payments, as per applicable Government of India rules & regulations.
25.	Any increase in taxes / levies / duties in subsequent years will be reimbursed by AIESL on submission of proof of payment by the bidder. Similarly, in case of any reduction in the taxes / levies / duties from the present level, the benefit will be passed on to AIESL.
26.	In case, any new taxes/ levies/ duties are introduced in future by the Government in the country of origin or in India during the period of the contract, the same shall be reimbursed to the bidder by AIESL on submission of proof of such payments.
27.	Any other costs not quoted in the commercial bid, but which must be borne by AIESL for implementation of the bidder's solution, would be added to the total bid price for price comparison. The costs for this purpose will be taken from the prevailing market rate. The decision of AIESL in this respect would be final.
28.	Unconditional discounts and credits, if any, would be adjusted in the total bid price for price comparison.
29.	Conditional discounts and credits, if any offered in the commercial bid, will not be considered for price comparison.
30.	Representations, if any, for modifications to the price quoted in the commercial bids will not be entertained after opening of the Tender.
31.	<b>Final Selection Marking Methodology: The final selection of the bidder will be based on Least Cost Selection (L1). The bidder quoting the lowest financial bid will be awarded the contract.</b>
<b>Price Preference</b>	
32.	The MSMEs registered with above mentioned agencies/bodies for the Tendered Service and quoting price within price band of L1+15% (fifteen per cent) shall also be allowed to supply a portion of requirement by bringing down their price to the price quoted by L1 in a situation where the price quoted by the L1 Bidder (the "L1 Price") is from other than a MSME and such MSME shall be allowed to supply up to 20 % (twenty per cent) of total Tendered value/service. In case of more than one such MSMEs are in the price band of L-1 + 15% and matches the L-1 Price, the 20% value shall be shared proportionately, if it can be divided, else the complete contract shall be allocated to the MSME unit.
33.	An MSMEs unit will not get any purchase preference over another MSME unit.
34.	<b>Note:</b> Above policy of extending benefits is meant for procurement of only goods produced and services rendered by MSMEs and not for any trading activities by them.
<b>Price Negotiation</b>	
35.	As a general norm price negotiations are not to be carried out with the bidders. Negotiations, if at all, shall be an exception and may be held for better pricing with the L1 bidder only and with the L2, L3, and so on bidders only in case of the split of the Services/Value.

**Form 08: Financial Proposal Format**  
[To be submitted on Bidder Company's Letterhead]

The format for Commercial Bid is given below. Bidders must fill the fields concerned in the appropriate space given below:

- The inventory list is only indicative – there may be deviations in the configurations, count and brand.
- Bidder are requested to quote their best rate for each item, as per scope of work of this document.
- All the costs should be exclusive of all taxes & levies, Break-up of taxes, levies, duties must be mentioned in separate table. Tax/duty component should be separately mentioned.
- All licenses for tools should be in name of AIESL.

To,

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108  
Contact : 040 23477608

Sub: Financial Proposal for Selection of Service Provider for the Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD.

Ref. No.: AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026

\_Dear

Sir,

We are pleased to submit our Financial Proposal for the\_\_\_\_\_.

- 1) We hereby declare that our Financial Proposal is unqualified and unconditional in all respects.
- 2) The Financial Bid has been quoted without seeking any minimum guaranteed support from AIESL.
- 3) Financial bid will cover all charges required for successful completion of the project with no hidden charges.
- 4) Prices are only quoted in the financial bid and no price element is mentioned in the technical bid.
- 5) If any price element is found in the technical bid, we are liable to be rejected from the bidding process.
- 6) Our attached Financial Proposal is as follows:

#	Item Description	Qty (A)	Basic Unit Price (Rs.) (B)	GST %	*Total Price excl. GST (Rs.) C = A x B
01	Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) including all components as per Technical Spec. Aircraft Output Cable 30M (ACCC 250-30MF or equivalent) Input Supply Cable 30M (ACMC 150-30MF or equivalent) MS Channel Towable Trolley with canopy and cable drums	01			
	<b>*Total Price excl. GST = C =</b>				
	<b>GST Amount ( D ) =</b>				
	<b>Total Amount (incl. GST) = C + D = (To be reflected in GeM portal)</b>				

**The bid amount shall be inclusive of packing/unpacking, installation, commissioning and testing, forwarding, Transportation, insurance, training and delivery charges and any other charges (agency gate pass) as applicable.**

**Note:**

1. The price quoted above by the Bidder is inclusive of applicable taxes.
2. The price components should be inclusive of all taxes, duties, boarding, lodging, travel expenses (if required) and any other charges. No fee other than agreed Fee as per Form 8 shall be paid to the Service Provider.
3. All statutory/government taxes, duties, surcharges, GST etc. would be as applicable at the time of invoicing/releasing of payments.
4. AIESL may ask for price break up of components or any other clarification as required by the bidder.

**5. Bidder must submit financial proposal in the format prescribed in Form 8. Any deviation proposed by the bidder will make the bid liable to be rejected.**

Yours faithfully,

Date:

(Signature of the Authorized signatory)

Place:

(Name and designation of the Authorized signatory) (Name and rubber seal of the Bidder)

**Award of Contract**

**Award Criteria & AIESL's Right to accept/ reject any or all Bids**

1.	AIESL will award the Contract to the Bidder who has offered the lowest evaluated Bid price criteria, provided that such Bidder has been determined to be (a) eligible in accordance with the provisions of Section 11 & 12 Bid evaluation and eligibility criteria; (b) determined substantive responsive.
2.	AIESL reserves the right to accept or reject any bid, and to cancel the bidding process and reject all bids, at any time prior to the award of Contract, without thereby incurring any liability to the affected bidder or bidders. However, the Bidder(s) who wish to seek reasons for such decision of cancellation/ rejection shall be informed of the same by AIESL unless its disclosure reasonably could be expected to affect the sovereignty and integrity of India, the security, strategic, scientific, or economic interest of the state or lead to incitement of an offence.
3.	The bidder whose bid has been accepted will be notified of the award by AIESL prior to expiration of the Bid validity period through the "Letter of Acceptance/ Letter of Award", which will state the sum that AIESL will pay to the Contractor in consideration of the execution, completion by the Contractor as prescribed by the Contract.
4.	The notification of award will constitute the formation of the Contract until the Formal Agreement is signed. The successful bidder shall execute Contract Agreement and sign the Integrity Pact (wherever applicable) with AIESL on non-judicial paper of appropriate value as per Stamp Act in the format appended within 28 days from the date of issue of Letter of Acceptance/ Letter of Award.
5.	The award of Contract shall be subject to fulfilment (in addition to eligibility criteria and the Undertakings as provided under the Tender) of following conditions by the Bidder: I. The Successful Bidder must convey acceptance of Letter of Award (LOA)/contract within 7 days of receipt of the same and provide their bank details with a cancelled cheque. II. The Successful Bidder must commence the Services within 14 days after execution of the Contract/Acceptance of LOA. III. The Successful Bidder shall execute the Contract within 14 days of acceptance of LOA. The cost towards the preparation and execution of the Contract shall be borne by the Successful Bidder.

**14.Forms and Format**

**Form- 03  
DECLARATION**

**(On Letter head of Bidder)**

To,  
AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108  
Contact : 040 23477608

M/s.....(name of Bidder) having its registered office at --  
----- (hereinafter referred to as `the Bidder') having  
carefully studied all the Tender documents, specifications, drawings, etc. and agree to all terms and  
conditions pertaining to the Work for **“Supply, Installation, Commissioning and Testing of 90 KVA,  
115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet,  
HYD”**, and having undertaken to execute the said works.

It is declared without any reservation whatsoever that:

- 1) The submitted Technical Bid/Price Bid proposals are without any deviations and are strictly in conformity with the documents issued by AIESL,
- 2) In case any deviations are noticed which might have crept inadvertently, that such deviations without reservation of any kind are automatically deemed to have been withdrawn by us,
- 3) We are familiar with all the requirements of the Contract and has not been influenced by any statement or promise of any person of AIESL,
- 4) We are experienced and competent Bidder to perform the Contract to the satisfaction of AIESL and are familiar with all general and special laws, acts, ordinances, rules and regulations of the Municipalities, District, State and Central Government of India that may affect the work, its performance or personnel employed therein,
- 5) We hereby authorize AIESL to seek reference from our bankers for its financial position and undertake to abide by all labor welfare legislations, and

The above statement submitted by us is true and correct to our best knowledge.

Dated:

For and on behalf of the bidder

**Form-5**  
**Letter of Application**  
**(On Letter Head of Bidder)**

To,  
AI Engineering Services Limited  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad - 500108

Sir,

1. Being duly authorized to represent and act on behalf of <**Name of Applicant**> -----  
(hereinafter referred to as 'the applicant' ), and having reviewed and fully understood all the pre-qualification information provided, the undersigned hereby apply to be pre-qualified by yourselves as a bidder for the works of "**Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD**"
2. Attached to this letter are copies of original documents defining
  - a. The Applicant's Registration/ Legal Status (as per Prequalification/ Eligibility Criteria)
  - b. The principal place of business.
  - c. The place and date of incorporation
3. You and your authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this service, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information and requested by yourselves to verify statements and information provided in this application, or regarding the resources, experience, and competence of the applicant (s).
4. This service is made in the full understanding that:
  - a. Tenders by prequalified Applicants will be subjected to verification of all information submitted for prequalification at the time of tendering.
  - b. You reserve the right to:
    - i. Amend the scope and value of any contracts to be tendered under this Project. In such event, tenders will only be called from prequalified bidders who meet the revised requirements; and
    - ii. Reject or accept any application, cancel the prequalification process, and reject all applications; and
  - c. AIESL shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for them.
5. The undersigned declare that the statements made, and the information provided in the duly completed Application are complete, true, and correct in every detail.

Signature

-----

Name

For and on behalf of (Name of Applicant)

**Form-6**

**Undertaking by Bidder towards Anti-profiteering Clause of GST Act / Rules  
(To be submitted on letter head)**

To,

AI Engineering Services Ltd.  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108

Sub.: Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD

Dear Sir,

We, M/s..... (Name of Bidder) have submitted bid dt. ....for the aforesaid RFP.

Section 171 of CGST Act. / SGST Act. stipulates that it is mandatory to pass on the benefit of reduction in rate of tax on supply of Goods or Services or availability of Input Tax Credit, by way of commensurate reduction in prices.

Accordingly, it is certified that we have duly considered the impact of Input Tax Credit available on supplies in the GST regime, in our quoted prices. Further, any additional benefit of ITC if available to bidder shall be passed on to AIESL.

Further, we hereby confirm that our quoted prices are duly considering maximum possible benefit available and follow the aforesaid Section 171 of CGST Act/ IGST Act.

Further, if any refund on account of GST is received from the Government in future by the Bidder under any GST Refund/ Exemption or Subsidy Scheme, the same shall also be passed on to AIESL.

In case this declaration is found faulty in any manner, we shall fully be responsible for the consequential effect including making good of any losses of interest etc. to AIESL

Place:

[Signature of Authorized Signatory of Bidder]

Date:

Name:

Designation:

Seal:

**Form-7**

**Format for declaration by the Bidder – Bank Insolvency**

**“Self-Declaration by the Bidder on Letter Head”**

To

AI Engineering Services Ltd. (AIESL),

MRO Complex, Near Gate 03,

RGI Airport, Shamshabad

500108

I/ We, M/s \_\_\_\_\_(Name of Bidder) hereby certify that proceedings for insolvency under the Insolvency and Bankruptcy Code, 2016, or as amended from time to time, have not started, against us and/ or our Parent/ Holding company \_\_\_\_\_(Name of Parent/ Holding company).

\*Strike out if not applicable

(Seal & Signature of Bidder)

**Form 09**

**BIDDER'S COMPANY INFORMATION**

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108

Please complete the below table. Please note references to other sources e.g., websites addresses are not acceptable. Additional information can be given as an attached sheet.

<b>Sl. No.</b>	<b>Requirements</b>	<b>Details</b>
1	Bidder's Company Name & address	
2	The company must have been incorporated as a partnership, private or a public limited company	
3	Paid up capital	
4	Year of incorporation	
5	Annual turnover for the last three years (up to FY 2021-22)	
6	Bidder's Company Contact Person Name, Job title, e-mail address, mobile, and direct contact telephone no. and fax no.	
7	Location and details of network support	

**Form 10**

**EVALUATION CRITERIA - TECHNICAL BID**

To,

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108

**Evaluation Criteria: Technical Bid**

1. The Bidders must meet all the mandatory technical qualification criteria as listed in Section 11 of this tender. Should a bidder fail to comply with one or more of the mandatory criteria, his bid will not be evaluated any further.
2. The Bidders are to provide the detailed write-up under each item of their offered product listing the main / special features of each process / function including references / whichever and wherever applicable, along with process flow charts and screen shots, to support their compliance claims made in response to the tender requirements / specifications. Attach separate sheets, as necessary.
3. **AIESL** would evaluate the responses based on the detailed information as provided. The decision of **AIESL** in this regard shall be final.

We have studied all the terms and conditions , Evaluation Criteria –Technical Bid and agree to abide the same in total.

**Authorized signatory of the bidder:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Bidder's Company Name & Seal:** \_\_\_\_\_

**Business Address:**

**Form 10 A**

**TECHNICAL BID FORMAT**

To be printed on the Bidder's Company Letter Head

To,

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108

**Ref. No:**

**Date:**

Dear Sir,

**Sub: Technical Bid as per your Tender No. AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026**

With reference to your tender **AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026** for **Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD**, we hereby submit our **Technical Bid** as per requirements mentioned in **Section 10 and 11**.

We also agree to the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document.

Thanking you,

Encl:

**Authorized signatory of the bidder:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Bidder's Company Name & Seal:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**Form 11**

**EVALUATION CRITERIA - COMMERCIAL BID**

**To,**

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad – 500108

**Evaluation Criteria: Commercial Bid**

1. The commercial bids of Bidders, qualifying in the technical evaluation, will only be opened, and evaluated. The evaluation of commercial bids will be based on price and other terms offered in the Commercial bid as per Section 8,12, and Form 8 of Section 13.
2. The costs quoted should be individually classified under “Recurring” and “Non-Recurring”. All such costs would be considered for evaluation of the price bids.
3. It will be the responsibility of the bidder to comply and pay all taxes / levies / duties in the country of origin as well as in India, as applicable for the entire contract.
4. The prices quoted in the commercial bid must be exclusive of all applicable taxes and duties. The taxes and duties components applicable in the country of origin of the Bidder as well as that applicable in India for all the items of commercial bid format should be indicated clearly and separately in the Commercial Bid. In case, no taxes are applicable, it should be indicated as ‘NIL’ or ‘Zero’ in the commercial bid format.
5. If the taxes and duties are not mentioned separately, the bid would be deemed to be inclusive of such taxes, levies, and duties applicable in India.
6. Withholding tax (applicable to foreign bidders) and TDS (applicable to Indian bidders) shall be deducted by AIESL on all payments, as per applicable Government of India rules & regulations.
7. Any increase in taxes / levies / duties in subsequent years will be reimbursed by AIESL on submission of proof of payment by the bidder. Similarly, in case of any reduction in the taxes / levies / duties from the present level, the benefit will be passed on to AIESL.
8. In case, any new taxes/ levies/ duties are introduced in future by the Government in the country of origin or in India during the period of the contract, the same shall be reimbursed to the bidder by AIESL on submission of proof of such payments.
9. Any other costs not quoted in the commercial bid, but which must be borne by AIESL for implementation of the bidder’s solution, would be added to the total bid price for price comparison. The costs for this purpose will be taken from the prevailing market rate. The decision of AIESL in this respect would be final.
10. Unconditional discounts and credits, if any, would be adjusted in the total bid price for price comparison.
11. Conditional discounts and credits, if any offered in the commercial bid, will not be considered for price comparison.
12. Representations, if any, for modifications to the price quoted in the commercial bids will not be entertained after opening of the Tender.
13. Comparative evaluation of the price bids would be based on the costs computed in INR. The prices in commercial bid should be in INR only.

We also agree to the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document.

Thanking you,

Encl:

**Authorized signatory of the bidder:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Bidder’s Company Name & Seal:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**Form 12  
Formats for Certificates and Undertakings**

**Form 12 A  
From Bidder's any Client / Customer**

To be printed on the Client / Customer's Company Letter Head

**Ref. No:**

**Date:**

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad - 500108

This is to certify that the (Name of the service offered in response to the tender) \_\_\_\_\_

\_\_\_\_\_ provided by M/s (Company name and address of Service provider)

\_\_\_\_\_ has been Implemented at (Company name and address of client / customer) \_\_\_\_\_

\_\_\_\_\_ and has been in operation Since \_\_\_\_\_

\_\_\_\_\_ (Mention the month and year the service went live). The service is currently operational.

**Authorized Signatory of**

**the Client / Customer:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Client / Customer's**

**Company Name & Seal:** \_\_\_\_\_

**Business' Address:** \_\_\_\_\_

**Form 12B**

**Joint Undertaking from the Parent Company & Subsidiary (Bidding) Company for meeting the Pre-qualification Criteria**

To be printed on the Parent Company Letter Head

**Ref. No:**

**Date:**

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad - 500108

- 1) With respect to Tender no. **AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026** issued by AIESL, this is to certify that M/s (Name & address of the subsidiary who is applicant to the tender) \_\_\_\_\_ is the subsidiary company of M/s (Name & address of parent company) \_\_\_\_\_
- 2) At present, our subsidiary company M/s \_\_\_\_\_ does not have the required turnover of ₹ ----- during the last financial year as stipulated in the AIESL tender no. **AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026** for the reason stated below:
  - a) \_\_\_\_\_
  - b) \_\_\_\_\_
- 3) However, our subsidiary company M/s \_\_\_\_\_ is interested to be an applicant to the above-mentioned tender and therefore to fulfill the requirement of the tender clauses and any contract that may be entered with AIESL in respect of this tender, if successful in winning the bid, M/s (the parent company) \_\_\_\_\_ hereby declares as under:
  - a) That, we shall act as a confirming party to the performance of our subsidiary company M/s \_\_\_\_\_
  - b) That, we shall stand as a guarantee towards performance of our subsidiary company in respect of contract with AIESL for the above-mentioned tender and there shall be a joint and several responsibilities of the parent company and the subsidiary company towards meeting the obligations and commitments of the Tender.

**Signature:** \_\_\_\_\_

**CEO of Parent Company**

**Name:** \_\_\_\_\_

**Name of the Company:** \_\_\_\_\_

**Seal / Stamp of the company:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**CEO of Subsidiary (Bidding) Company**

**Name:** \_\_\_\_\_

**Name of the Company:** \_\_\_\_\_

**Seal / Stamp of the company:** \_\_\_\_\_

**Form 12C**

**Bank Guarantee Format for Security deposit**

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad  
500108

WHEREAS \_\_\_\_\_ (Name and address of Bidder)  
(Hereinafter called "Bidder") has undertaken, in pursuance of Contract no. \_\_\_\_\_  
dated \_\_\_\_\_ (Herein after called "Contract") to deliver all the Services comprised in the  
Contract and agree to abide by the terms and conditions of the Contract.

AND WHEREAS it has been stipulated by you in the said Contract that the Bidder shall furnish you with a  
bank guarantee by a Scheduled Commercial bank in India recognized by you for the sum specified therein  
as Security deposit amounting to ₹ \_\_\_\_\_ (\_\_\_\_\_  
\_\_\_\_\_) , for compliance with its obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Bidder such a bank guarantee.

NOW THEREFORE, we \_\_\_\_\_ Bank, a body corporate incorporated /  
constituted under (\*) Act, (\*) with its CIN (\*), and having its Registered/Head Office at (\*) and among others  
a branch at (\*), hereby affirm that we are guarantors and responsible to you, on behalf of the bidder, up to  
a total of Rs. \_\_\_\_\_ (\_\_\_\_\_  
\_\_\_\_\_) , and we undertake to pay you, upon your first written demand declaring Bidder to be in default under the  
Contract No. \_\_\_\_\_ and without demur or protest, any sum or sums within the limits  
of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for  
your demand of the sum specified therein.

We hereby waive the necessity of your demanding the said debt from Bidder before presenting us with the  
demand.

We further agree that no change or addition to or other modification of the terms of the Contract to be  
performed there under or of any of the Contract documents which may be made between you and Bidder  
shall in any way release us from any liability under this guarantee and we hereby waive notice of any such  
change, addition, or modification.

This Bank Guarantee shall be valid until the \_\_\_\_\_ day of \_\_\_\_\_ 20

..

**(Signature of the authorized officer of the Bank)** \_\_\_\_\_

**Name and designation of the officer** \_\_\_\_\_

**Date:** ( \_\_\_\_\_ ) **Place:** ( \_\_\_\_\_ )

**Form 13**  
**PRE-BID QUERY - TECHNICAL BID**

To be printed on the Bidder's Company Letter Head

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad  
500108

We hereby wish to seek the following clarification on the various clauses to the tender terms, conditions, functional requirements, and technical requirements as mentioned in the AIESL tender.

<b>Sr. No.</b>	<b>Annexure No.</b>	<b>Clause No.</b>	<b>Query / Clarifications</b>

**Signature of the Bidder:** \_\_\_\_\_

**Name of the Bidder:** \_\_\_\_\_

**Company Name & Seal:** \_\_\_\_\_

**Business' Address:** \_\_\_\_\_

**Form 14**  
**PRE-BID QUERY - COMMERCIAL BID**

To be printed on the Bidder's Company Letter Head

To

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad  
500108

We hereby wish to seek the following clarification on the various clauses to the tender terms, conditions as mentioned in the tender on commercial bid of the tender.

<b>Sr No.</b>	<b>Annexure No.</b>	<b>Clause No.</b>	<b>Query / Clarifications</b>

**Signature of the Bidder:** \_\_\_\_\_

**Name of the Bidder:** \_\_\_\_\_

**Company Name & Seal:** \_\_\_\_\_

**Business' Address:** \_\_\_\_\_

**Form 15**

**FORMAT OF BID SECURITY DECLARATION FROM BIDDERS IN LIEU OF EMD**

*(To be submitted by Bidders seeking exemption under provisions of MSE's refer para 8.5 of this document)*

(On Bidder's Letter Head)

To,

AI Engineering Services Ltd. (AIESL),  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad  
500108

I / We, the authorized signatory of M/s....., participating in the subject tender No AIESL/HYD/PPMM/ENQ/40 Dt. 17/03/2026 for the item / job of Supply, Installation, Commissioning and Testing of 90 KVA, 115V / 400 Hz, 3-Phase Trolley-Mounted Static Frequency Converter (SFC) at AIESL, Begumpet, HYD do hereby declare the following:

1. That I / we have availed the benefit of waiver of EMD under MSE's provisions while submitting our offer against the subject Tender and no EMD being deposited for the said tender.
2. That in the event we withdraw / modify our bid during the period of validity or I/we fail to execute formal contract agreement within the given timeline or I/we fail to submit a Performance Security within the given timeline or I/we commit any breach of Tender Conditions / Contract which attracts penal action of forfeiture of EMD and I/we will be suspended from being eligible for bidding / award of all future contract(s) of AI Engineering Services Limited for minimum period of One year from the date of committing such breach.

Signature and Seal of Authorized Signatory of bidder

Name of Authorized Signatory..... .

Bidding Organization Name ..... .

**Form 16**

**Format for self-declaration on “ No Conflict of Interest”**

To be submitted on Bidders Company’s letterhead

To

AI Engineering Services Ltd.  
MRO Complex, Near Gate 03,  
RGI Airport, Shamshabad  
500108

Subject: Undertaking for No

Conflict of Interest. Dear Sir,

In accordance with this RFP document, we       Name of the firm       wish to declare that

I/We       Name of the firm       confirm that I/We do not have any relative, who is an employee of AIESL and who is likely to benefit us during the Award / Implementation of this contract.

I/We also indemnify that any subsequent detection of direct or indirect beneficiary of any application / award of the contract to any employee of this organization may result in disqualification / termination. AIESL will have the sole discretion to do so, and such cases cannot be referred for arbitration.

Yours faithfully,

(Signature of the authorized signatory)  
(Name and Designation of the authorized signatory)  
(Seal of the Bidder)

Date:  
Place: