



Sub: Tender for appointment of Sales and Marketing Consultant / Agency for MRO services in Oman.

Corrigendum-1

To Tender Ref: AIESL/Tender/Marketing/2022/01 dated 26th Aug. 2022

Ref: AIESL/Tender/Marketing/2022/01/Corr-1

Date: September 15, 2022

Kindly find below are the amendment in tender conditions:

SR No	Particulars with Present Details in tender	Amendment
1	<p>Annexure-1, Para 2 and 2.1 (Page 3): 2. Earnest Money Deposit (hereinafter referred to as "EMD")</p> <p>2.1 Bidders are required to submit an Earnest Money Deposit of USD 5000 (US Dollars Five Thousand Only). EMD must be submitted by the Bidder by means of Demand Draft in favour of AI Engineering Services Limited (AIESL). No other mode of payment is acceptable.</p>	<p>To be read as: 2. Tender Bond / Earnest Money Deposit (hereinafter referred to as "TB / EMD")</p> <p>2.1 Bidders are required to submit a Tender Bond / Earnest Money Deposit of USD 5000 (US Dollars Five Thousand Only). EMD must be submitted by the Bidder by means of Demand Draft in favour of AI Engineering Services Limited (AIESL). Tender Bond issued by any bank at Oman (in the prescribed format) must be encashable in India.</p>
2	<p>Annexure-1, Para 2.5 (Page 3): EMD of the successful bidder will be retained till the completion of the contract period.</p>	<p>To be Read as: EMD / Tender Bond of all the bidders will be returned after awarding of the contract. A Successful Bidder must submit BG equivalent to 5% of USD 100,000 which will be retained till completion of contract period.</p>
3	<p>Annexure-1, Para 6.2 (Page 4): If the successful bidder is not able to achieve any revenue in the first year of contract, AIESL reserves full right to terminate the Contract and forfeit the EMD.</p>	<p>To be Read as: If the successful bidder is not able to achieve any revenue in the first year of contract, AIESL reserves full right to terminate the Contract.</p>
4	<p>Annexure-1, Para 6.3 (Page 5): If the successful bidder fails to achieve minimum assured business target from the second year, the successful bidder will be penalized by 0.5% on the amount equal to shortfall in the Minimum assured revenue as follows:- Suppose revenue earned in the second year is USD 60,000 against the minimum assured revenue target of USD 100,000, then the penalty will be levied on USD 40,000 (Deficit amount) at the rate of 0.5% i.e. USD 200 only.</p>	<p><u>This clause 6.3 on page 5 is deleted.</u></p>
5	<p>Annexure-1, Para 9.3 (Page 5): In the event of breach of any of terms of the contract, AIESL reserves the right to cancel the contract with 30 days' notice and to claim damages, if any, from the selected bidder. AIESL also reserves the right to award the contract to another agency at the cost and risk of the selected bidder.</p>	<p>To be Read as: In the event of breach of any of terms of the contract, AIESL reserves the right to terminate the contract with 30 days' notice.</p>



6	<p>Annexure-2, Clause B-Para-3 (Page 7): Bidder should assist AIESL in obtaining Airport Entry Pass (AEP) and VISA for AIESL's staff.</p>	<p>To be Read as: Bidder should assist AIESL in obtaining Airport Entry Pass (AEP) and VISA for AIESL's staff at AIESL's cost.</p>
7	<p>Annexure-2, Clause C (Page 7):</p> <ol style="list-style-type: none"> 1. Bidder should assist AIESL with information on AIESL's branch office registration in Oman if required. 2. Bidder should assist AIESL in hiring of local staff on contract basis (if required). 3. Bidder should assist AIESL in hiring apron vehicle. 4. Bidder should facilitate to secure accommodation for AIESL's staff. 5. Bidder should inform AIESL of any miscellaneous costs associated with initial set-up required for the services secured by the bidder. 	<p>To be Read as: The bidder should assist AIESL including but not limited to following Miscellaneous Requirements at AIESL's Cost:</p> <ol style="list-style-type: none"> 1. Bidder should assist AIESL with information on AIESL's branch office registration in Oman if required. 2. Bidder should assist AIESL in hiring of local staff on contract basis (if required). 3. Bidder should assist AIESL in hiring apron vehicle. 4. Bidder should facilitate to secure accommodation for AIESL's staff. 5. Bidder should inform AIESL of any miscellaneous costs associated with initial set-up required for the services secured by the bidder.
8	<p>Annexure-3, SN#8 (Page 8): The bidder must assure minimum business of USD 100,000 per annum to AIESL.</p>	<p>To be Read as: The bidder should endeavour to assure minimum business of USD 100,000 per annum to AIESL.</p>
9	<p>Annexure-3, SN#10 (Page 9): The bidder should facilitate in setting up AIESL's facility in Oman if required.</p>	<p>To be Read as: The bidder should facilitate in setting up AIESL's facility in Oman if required. The cost for the same will be borne by AIESL.</p>
10	<p>Annexure-5, (Page 11): Bidders are required to note the following while quoting --</p> <ol style="list-style-type: none"> 1. The above quoted Percentage of Fees shall be fixed for the tenure of the contract. 2. The selected bidder will have a leverage period of initial 180 days from the date of signing of the contract against this tender for establishing / securing business from the Customers in Oman. 4. The applicable fees will be paid quarterly basis upon realization of payments from Customers against invoices raised by AIESL. 5. The above quoted percentage includes the costs associated with provisioning of all services described in Scope of Work in Annexure-2 of this tender document. 6. The above fees will be inclusive of all applicable taxes / duties in Oman. 7. All taxes / duties applicable in India on the fees will be borne by AIESL. 	<p>To be Revised as: Bidders are required to note the following while quoting --</p> <ol style="list-style-type: none"> 1. The above quoted Percentage of Fees shall be fixed for the tenure of the contract. 2. The selected bidder will have a leverage period of initial 180 days from the date of signing of the contract against this tender for establishing / securing business from the Customers in Oman. 3. The applicable Fees payment will be made within 30 days from the date of realization of the payments by Customer against AIESL' invoices. 4. The above quoted percentage includes the costs associated with provisioning of all services described in Scope of Work in Annexure-2 of this tender document. 5. The above fees will be inclusive of all applicable taxes / duties in Oman. 6. All taxes / duties applicable in India on the fees will be borne by AIESL.
11	<p>Due date of bid submission: 19th Sep 2022</p>	<p><u>New due date of bid submission: 29th Sep. 2022</u></p>

ED-Engineering
AI Engineering Services Limited